



2023

ANNUAL SUSTAINABILITY REPORT

www.InnovativeIndustrialProperties.com

@InnovativeIndustrialProperties

Published September 28, 2023

Letter from our Executive Chairman

On behalf of the entire team at Innovative Industrial Properties, Inc. (IIP), I am pleased to present our 2023 Sustainability report to our valued stakeholders.

Since the publication of our inaugural report in 2021, we continue to focus on the key pillars that we believe are critical to driving our long-term success and that benefit all of our stakeholders:

Investing in our Team

Our team is our greatest asset, and we are focused on attracting, developing, engaging and retaining the best team. To that end, we nurture an engaging work environment, invest in our people and offer a variety of programs aimed at bettering the lives of our team members, and we touch on many of those programs in this report.

In March, we announced the appointment of David Smith as our Chief Financial Officer and Treasurer, and the promotions of Catherine Hastings to Chief Operating Officer and Ben Regin to Chief Investment Officer. David brings decades of experience with public and private REITs, including companies focused on real estate for the regulated cannabis industry. Catherine and Ben have been instrumental to our success to date, both having joined the company shortly after our initial public offering, and we are confident that they will excel in these new roles and continue to demonstrate the strength in leadership and execution that has served us so well in the past six years.

Investing in our Community

Our real estate investments, and the investments made by our tenants in the communities in which they operate, transform the lives of thousands of local residents, as many of our properties are located in areas that have experienced significant hardships, including loss of industry and associated job opportunities. Our collective investments with our tenant partners in these communities have brought back good jobs, economic activity and funding for vital local services, schools and healthcare.



Letter from our Executive Chairman (cont'd)

Investing in our Properties

Our properties are mission-critical for our tenant partners, with specialized buildouts designed for precision environmental controls that are an absolute priority for production of high-quality, consistent cannabis products at scale. Many of our projects focus on the redevelopment of existing industrial buildings, revitalizing previously vacant or under-utilized buildings, which translates into dramatic reductions of demolition and landfill disposal, driving embodied carbon savings. We also partner with our tenants to extensively improve energy efficiency and environmental performance of our properties, and we have highlighted a few of those projects as case studies in this report.

Commitment to Sound Corporate Governance Practices

Our board of directors is focused on sound corporate governance practices and managing the company for the benefit of our stakeholders. Each of our board members bring decades of highly relevant experience across a breadth of disciplines, which we believe is critical to providing a diversity of opinion and expertise to guide our company over the long-term in effectively serving such a high growth, rapidly evolving industry.

With this Sustainability report, we are sharing details of our efforts over the last year and our objectives going forward. As always, thank you for taking the time to engage with us, and we look forward to continuing our dialog with you about how we can continue to progress on our goals.



Alan Gold
Executive Chairman



TABLE OF CONTENTS

05
About Us

12
Supporting Our Team
and Our Communities

17
Environmental
Stewardship

36
Governance and
Ethics

45
Community

64
Looking Ahead

All data and information in this report are as of June 30, 2023, unless otherwise indicated.



About Us

Innovative Industrial Properties, Inc. (IIP) is the pioneering real estate investment trust for the regulated cannabis industry.



Interior Grow Room

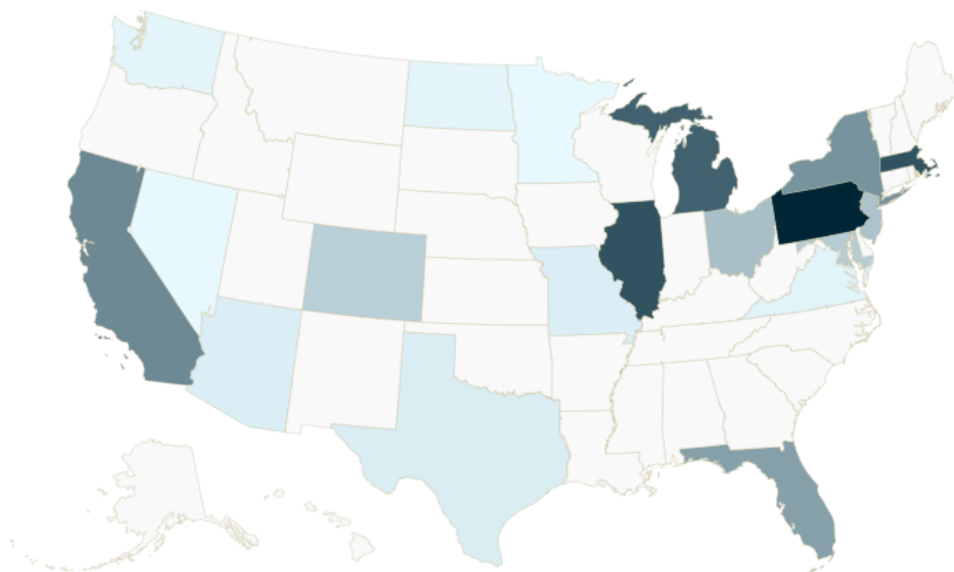
Founded in December 2016, we are the first and only publicly traded company on the New York Stock Exchange (NYSE: IIPR) focused on the acquisition and long-term leasing of properties utilized by state-licensed operators for regulated cannabis cultivation, processing, distribution and dispensing. Our senior management team has proven experience in all aspects of the real estate industry, including acquisitions, dispositions, construction, development, asset management, finance and capital markets.

We work closely with our tenant partners to understand their real estate capital needs, and creatively structure transactions that provide them with the non-dilutive real estate capital to execute on their growth plans. We acquire our properties through sale-leaseback transactions and third-party purchases and lease our properties on a triple-net basis. As such, our tenants are responsible for all aspects of and costs related to the property and their operations during the lease term, including structural repairs, maintenance, real estate taxes, insurance and utilities.

We focus on being a long-term real estate capital partner to our tenant operators, providing both additional real estate capital to enhance production capacity at our existing properties and partnering with our tenants on new properties as they expand their presence in an existing state and widen their footprint into new states.

Portfolio Overview

As of June 30, 2023, our portfolio comprised the following:



State Diversification⁽¹⁾

PA	MA	IL	MI	CA	NY	FL	OH	NJ	MD	Other	Total
16.1%	12.8%	12.8%	11.7%	8.7%	8.0%	7.0%	4.7%	4.4%	3.7%	10.1%	100%

Our tenant partners include many of the top cannabis operators in the country:

IIP Portfolio						First Quarter 2023 ⁽³⁾		Tenant Information	
# Tenant	Invested Capital ⁽¹⁾			Total Investment	# of	Revenue	Adjusted EBITDA ⁽⁴⁾	Market Capitalization ⁽⁵⁾	MSO / SSO ⁽⁶⁾
	\$	%	Square Feet ⁽²⁾	/ Square Feet	Leases				
1 PharmaCann	\$321,172	13.5%	688	\$467	11	Private Co.	Private Co.	Private Co.	MSO
2 Ascend Wellness (AWH)	214,050	9.0%	624	343	4	\$114	\$23	\$127	MSO
3 Green Thumb Industries	176,800	7.4%	664	266	3	249	76	1,806	MSO
4 Parallel	175,650	7.4%	832	211	3	Private Co.	Private Co.	Private Co.	MSO
5 Curaleaf	175,047	7.3%	578	303	8	336	73	2,236	MSO
6 Columbia Care	147,834	6.2%	588	251	21	125	16	189	MSO
7 Trulieve	146,503	6.1%	740	198	6	289	78	730	MSO
8 Holistic Industries	121,900	5.1%	333	366	5	Private Co.	Private Co.	Private Co.	MSO
9 Cresco Labs	120,845	5.1%	379	319	5	194	29	511	MSO
10 4Front Ventures ⁽⁷⁾	119,150	5.0%	488	244	4	30	4	98	MSO
Top 10 Tenants Total	\$1.718.951	72.0%	5.914	\$291	70				



Note: Data as of June 30, 2023, unless otherwise noted.

(1) Total Committed / Invested Capital includes (1) total investments in properties (consisting of purchase price and construction funding and improvements reimbursed to tenants, if any, but excluding transaction costs) and (2) total additional commitments to reimburse certain tenants and sellers for completion of construction and improvements at the properties. Excludes a \$23.0 million loan commitment from us to a developer for construction of a regulated cannabis cultivation and processing facility in California and a seller-financed note issued to us by the buyer in connection with our disposition of a portfolio of four properties in southern California.

(2) Square feet in thousands.

(3) Dollars in millions, based on each company's public securities filings and earnings release, available at www.sec.gov, www.sedar.com, or each company's respective website, for the quarter ended March 31, 2023.

(4) Adjusted EBITDA is a non-GAAP financial measure utilized in the industry. For definitions and reconciliations of Adjusted EBITDA to net income, see each company's public securities filings, available at www.sec.gov or www.sedar.com.

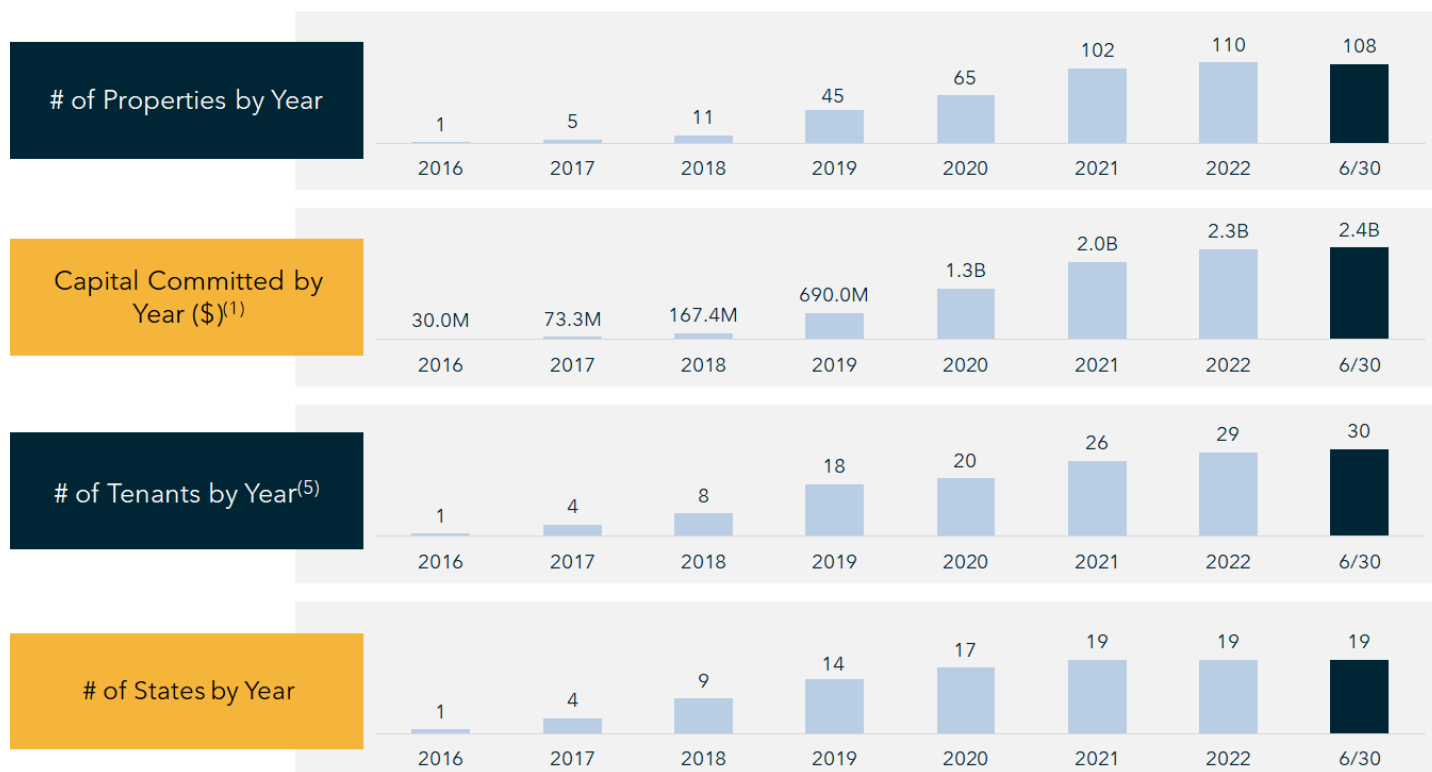
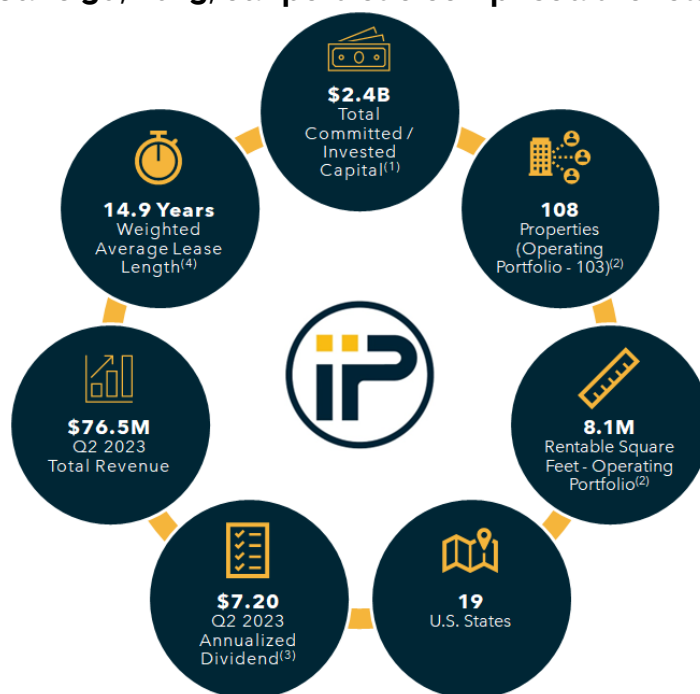
(5) Dollars in millions, per S&P Capital IQ Pro as of 6/30/2023.

(3) "MSO" stands for Multi-State Operator which means the tenant (or guarantor) conducts cannabis operations in more than one state. "SSO" stands for Single-State Operator which means the tenant (or guarantor) conducts cannabis operations in a single state.

(7) Includes one property acquired in January 2022 for \$16.0 million which did not satisfy the requirements for sale-leaseback accounting and therefore, the transaction is recognized as a note receivable and is included in other assets, net on our consolidated balance sheet.

Portfolio Overview

As of June 30, 2023, our portfolio comprised the following:



Note: Data as of June 30, 2023, unless otherwise noted.

(1) Total Committed / Invested Capital includes (1) total investments in properties (consisting of purchase price and construction funding and improvements reimbursed to tenants, if any, but excluding transaction costs) and (2) total additional commitments to reimburse certain tenants and sellers for completion of construction and improvements at the properties. Excludes a \$23.0 million loan commitment from us to a developer for construction of a regulated cannabis cultivation and processing facility in California and a seller-financed note issued to us by the buyer in connection with our disposition of a portfolio of four properties in southern California.

(2) Operating Portfolio is defined as all properties that (a) are leased or (b) are not leased but ready for their intended use. Operating Portfolio includes approximately 1.0 million square feet under development or redevelopment.

(3) Reflects annualized common stock dividend paid on July 14, 2023 of \$1.80 per share. The decision to declare or pay dividends is in the sole discretion of our board of directors in light of conditions then existing, and there can be no assurance that a dividend will be declared or paid for any time period in any amount.

(4) Weighted average lease length calculated by weighting the remaining lease term based on the base rent and management fees, after the expiration of applicable base rent phase-in periods for the Operating Portfolio.

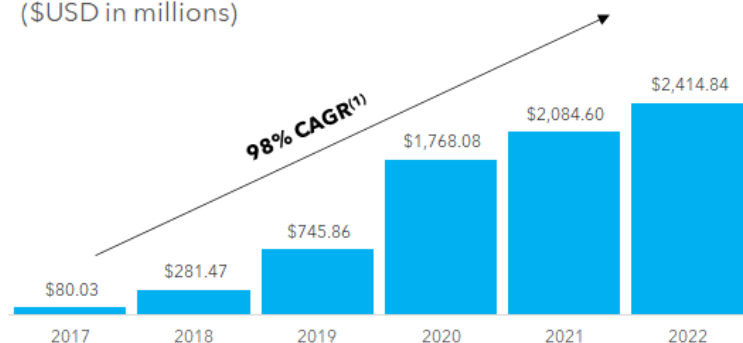
(5) Each "Tenant" represents the parent company of the tenant, for which the parent company has provided a corporate guaranty. A parent company may have multiple tenant subsidiaries across IIP's properties. Includes one tenant for a pre-leased and under-development property in CA.



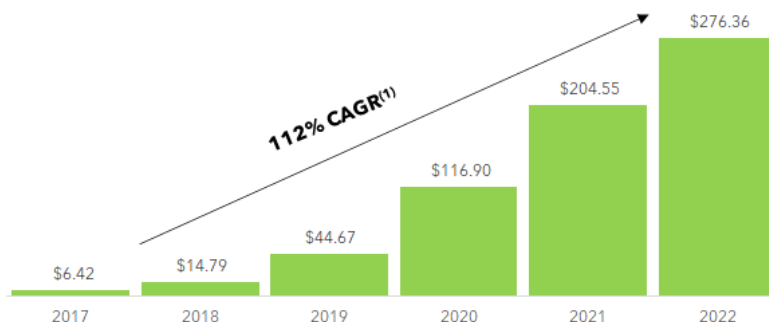
Six-Year Track Record

Six-year track record of growth and expansion (2017-2022):

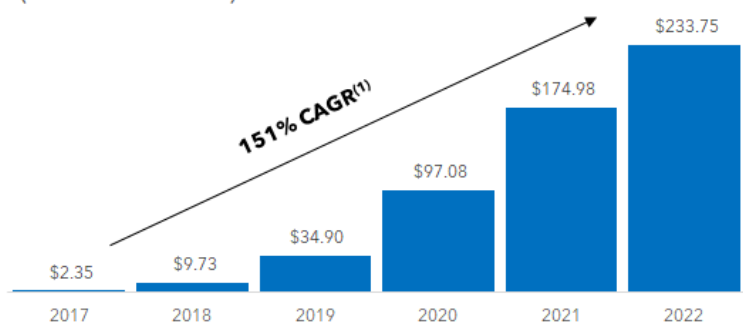
Total Assets
(\$USD in millions)



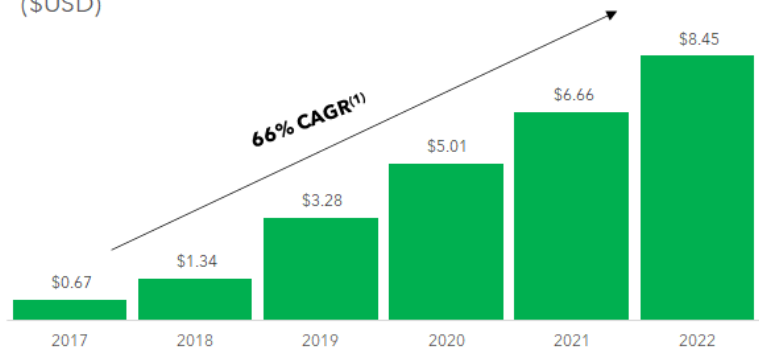
Total Revenue
(\$USD in millions)



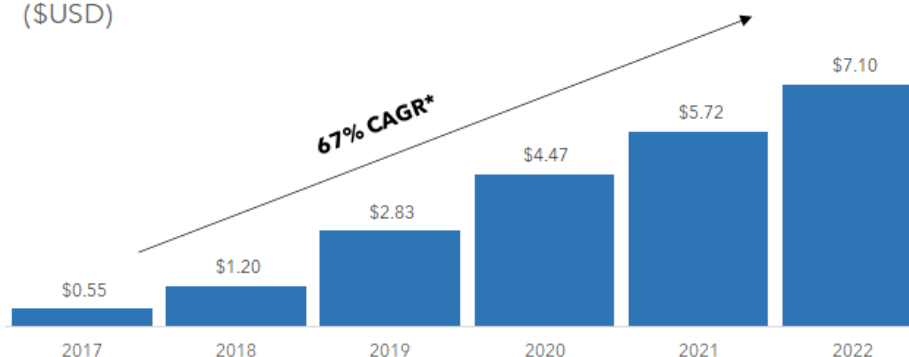
AFFO⁽²⁾
(\$USD in millions)



AFFO Per Diluted Share⁽²⁾
(\$USD)



Common Stock Dividend (declared)
(\$USD)

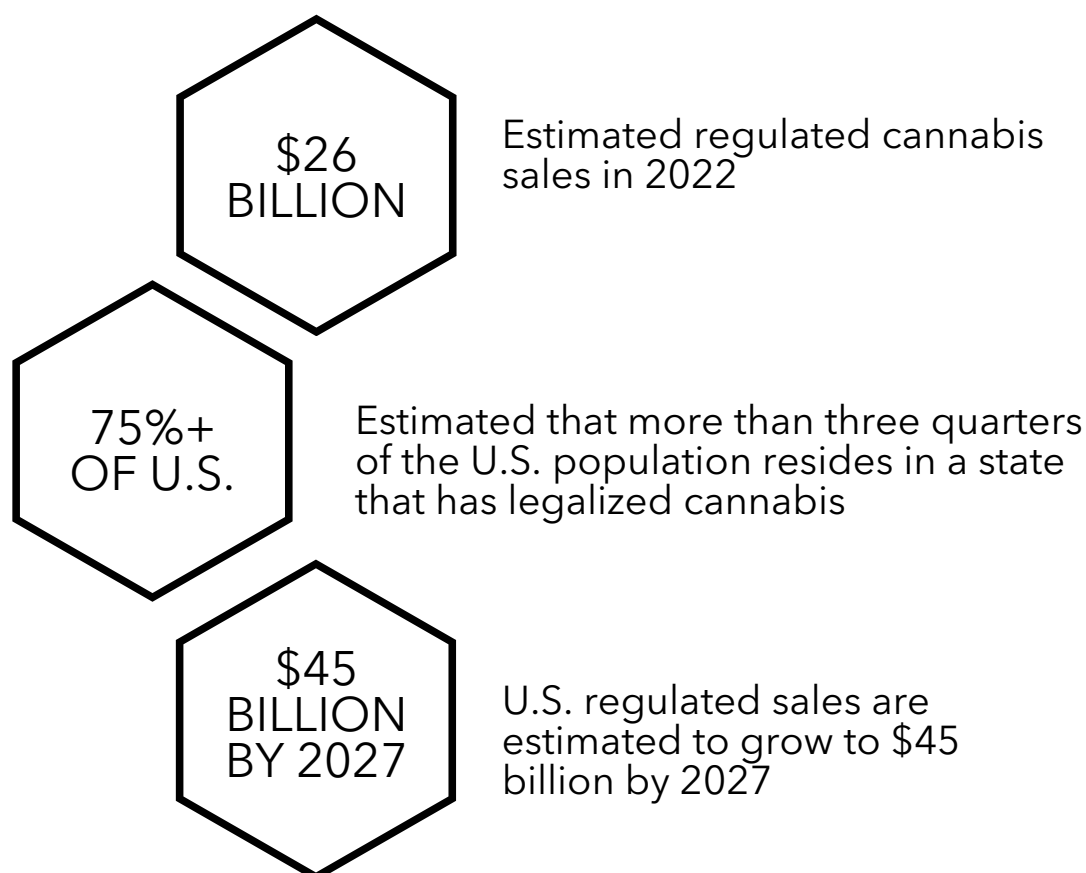


(1) CAGR represents the compound annual growth rate for the relevant metric.

(2) Adjusted Funds from Operations (AFFO) is a non-GAAP financial measure. For a definition and discussion of AFFO and a reconciliation of AFFO to net income attributable to common stockholders, see Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations – Non-GAAP Financial Information and Other Metrics – Funds from Operations and Adjusted Funds from Operations" in our Annual Report on Form 10-K for the year ended December 31, 2022 filed with the U.S. Securities and Exchange Commission.

Enabling a New Industry

The regulated cannabis industry continues to be one of the largest, highest growth industries seen in the United States in recent years, and is continually evolving, with the authorization and implementation of new state programs and the continued maturation of existing state programs. It is estimated that more than three-quarters of the U.S. population now resides in a state that has legalized cannabis for medical use and/or adult use. According to the BDSA Legal Cannabis Market Forecast, U.S. regulated sales are estimated to grow to \$45 billion by 2027, almost double 2022 estimated regulated sales of \$26 billion.



The cannabis industry continues to be a growing market, especially in the state-focused outlook. As we continue to grow our portfolio, we are excited to see how the industry continues to form and shape itself.

Paul Smithers
CEO and President

Enabling a New Industry

The regulated cannabis cultivation process typically requires a finely tuned environment to achieve consistent high quality and specificity in cannabinoid levels and to maximize yields, which translates into the need for industrial and greenhouse facilities with specific infrastructure enhancements. These improvements can include enhanced heating, ventilation and air conditioning (HVAC) systems for climate and humidity control, high-capacity electrical and plumbing systems, specialized lighting systems, and sophisticated building management, cultivation monitoring and security systems. Many of these technologies are also energy and water efficient and are representative of state-of-the-art indoor agricultural technologies.



4Front Washington



Cresco Michigan Tiered Grow

We expect the continued growth of the industry and expansion of state-approved cannabis programs throughout the majority of the United States, coupled with the capital-intensive infrastructure requirements needed to develop high-quality cannabis products, to drive the growth in demand for creative real estate capital solutions for licensed operators for many years to come.

Supporting Economic Development

Many of the facilities we own are located in areas that have been economically challenged in recent years, including areas that have lost industries and corresponding jobs as manufacturing capacity relocated to lower-cost locations. We have teamed up across the country with our tenant partners in the ground-up construction and extensive redevelopment of existing industrial buildings in these areas. These projects generally facilitate the creation of new jobs for the area across a broad spectrum, including construction, cultivation, processing, retail, marketing, transportation, building management and maintenance, environmental, health and safety, security and other fields. In addition to these direct jobs, these businesses drive significant additional economic activity in these communities, including significant tax revenues that support local governments, schools, infrastructure, community programs and other vital services.

~\$11M

IIP'S PROPERTIES - PROPERTY TAX REVENUES IN 2022

In 2022, IIP's properties contributed approximately \$11 million in local property taxes. A sustained economic boost of this magnitude for certain communities can be a truly transformative event in the day-to-day lives of their residents.



Our properties are located all over the United States, bringing back jobs and economic growth to many cities. It is heartening to see the positive economic impact our properties have brought to these communities all over the United States.

Eli Kanter
Finance Associate





SanDiegoFoodBank.



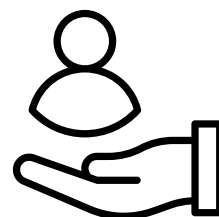
IIP Team and Friends Volunteering at
San Diego Food Bank 2023

SUPPORTING OUR TEAM & OUR COMMUNITIES

2023 SUSTAINABILITY REPORT

Our Team

Our employees are our most valuable asset, and we believe we have an inclusive and engaging work environment, where each person is an integral member of the team and is critical to IIP's continued success. We meet regularly as a team, where each member is encouraged to actively participate in a wide range of topics relating to IIP's execution of our corporate strategy.



While we are a young company, having commenced real estate operations and completed our initial public offering in December 2016, we have a seasoned, committed team of employees with extensive institutional experience in the commercial real estate industry, including acquisitions, dispositions, construction, development, management, finance and capital markets.

We believe that attracting, developing, engaging and retaining our team is an absolute priority. To that end, we offer a highly competitive compensation (including salary, bonuses, equity and a 401(k) plan with matching contributions) and benefits package for each member of our team.

As of June 30, 2023, our team was comprised of fourteen men and eight women, including eight members that identify as Asian, Hispanic or Latino, or two or more races. In 2021, we also adopted our Diversity, Equality and Inclusion Policy as we continue to move forward our commitment in these areas.

36%

POC EMPLOYEES

We are proud to be an equal opportunity workplace and employer. We are committed to the principle of equal employment opportunity for all employees and to providing employees with an inclusive work environment free of discrimination and harassment. All employment decisions are based on qualifications, merit and business needs, without regard to race, color, creed, gender, religion, sex, national origin, ancestry, pregnancy, age, marital status, registered domestic partner status, sexual orientation, gender identity, protected medical condition, genetic information, physical or mental disability, veteran status or any other status protected by the laws or regulations in the locations where we operate.

Our Team



Team Shuffleboard Tournament



Team Lunch Outing

Employee Benefits

- A best-in-class benefits package, with comprehensive health insurance for each employee and their immediate family at no cost to the employee, including but not limited to a high coverage, low-deductible PPO medical plan, PPO dental coverage, a generous vision plan, short and long-term disability benefits and life and accidental death and dismemberment coverage
- Four weeks of paid time off each year for each employee (increasing to five weeks after five years of service and to six weeks after ten years of service), which are in addition to IIP holidays
- Bereavement leave
- Military leave
- Voting time leave
- A wellness reimbursement benefit for fitness and mindfulness applications, classes and home exercise equipment that encourages our employees to stay mentally and physically fit

- Flexible spending accounts (health and dependent care)
- A severance plan applicable to all non-executive employees that assists with each employee's financial security in the event his or her employment is terminated without cause or he or she resigns for good reason
- Paid time for volunteering at non-profit organizations
- IIP sponsorship of continuing education courses related to our business, including commercial real estate, cannabis, property management, legal and accounting courses
- Matching contribution by IIP, dollar-for-dollar, up to \$2,500 per year per employee for donations to qualifying educational institutions
- Creating a physical work environment designed for health and well-being, including sit-stand desks, ergonomic chairs, healthy snack options (including fresh fruits and vegetables), maximized natural light at all workspaces, and weekly voluntary 15-minute group meditation classes
- Optional "work-from-home" Fridays

Employee Health, Safety & Wellbeing

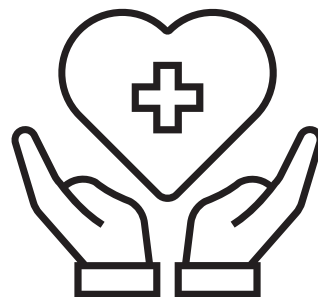
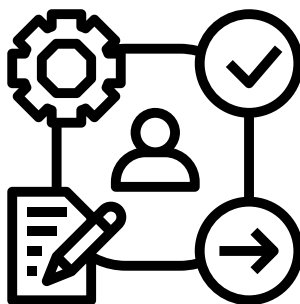
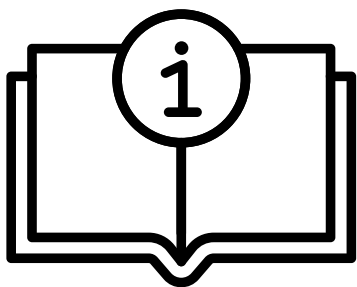
IIP is dedicated to the well-being of our employees and is committed to maintaining a safe and healthy working environment. To achieve this goal, we have implemented an Injury and Illness Prevention Program (IIPP). The IIPP is designed to prevent workplace accidents, injuries and illnesses and to comply with all safety and health standards. A copy of the program is provided to all employees as part of our Employee Handbook.



IIP Group Weekly Meditation Session

Due to the nature of our work, our workforce is not exposed to high-risk issues, and therefore, our rates of injury and illness are well below industry average. Nevertheless, we have taken extra precautions to maintain health and safety during these challenging times marked by the global pandemic.

During the COVID-19 pandemic, we implemented our Business Response Coronavirus Action Plan, which included a number of safety protocols to protect our employees, including social distancing and working remotely. Our experienced team adapted quickly to these changes and has managed our business successfully during this challenging time. During 2021, additional safety measures were also implemented in the office to provide higher indoor air quality for our employees. Germicidal UV light systems were installed on all HVAC units to neutralize biological contaminants like mold, germs and viruses and organic chemical compound contaminants without producing harmful ozone. HVAC filters were upgraded to MERV 13 ratings and additional air purification systems were installed in higher traffic areas, diluting and removing any airborne contaminants and odors.



Employee Appreciation and Team Bonding Events

We focus on our employees' wellbeing, including bi-weekly group meetings to discuss company business. We also host events for charitable giving as well as team building events. Each of these events allow us to foster connection and appreciation of the value that each of our team members brings to IIP.

As our Team Building and Social Contribution Committees host monthly events, we focused on continuing to develop these team connections for employees including:



- Ping pong and shuffleboard tournaments;
- Bowling and sports outings;
- Monthly team lunches;
- Group volunteering events for local non-profit organizations; and
- Team holiday celebrations, including team games.



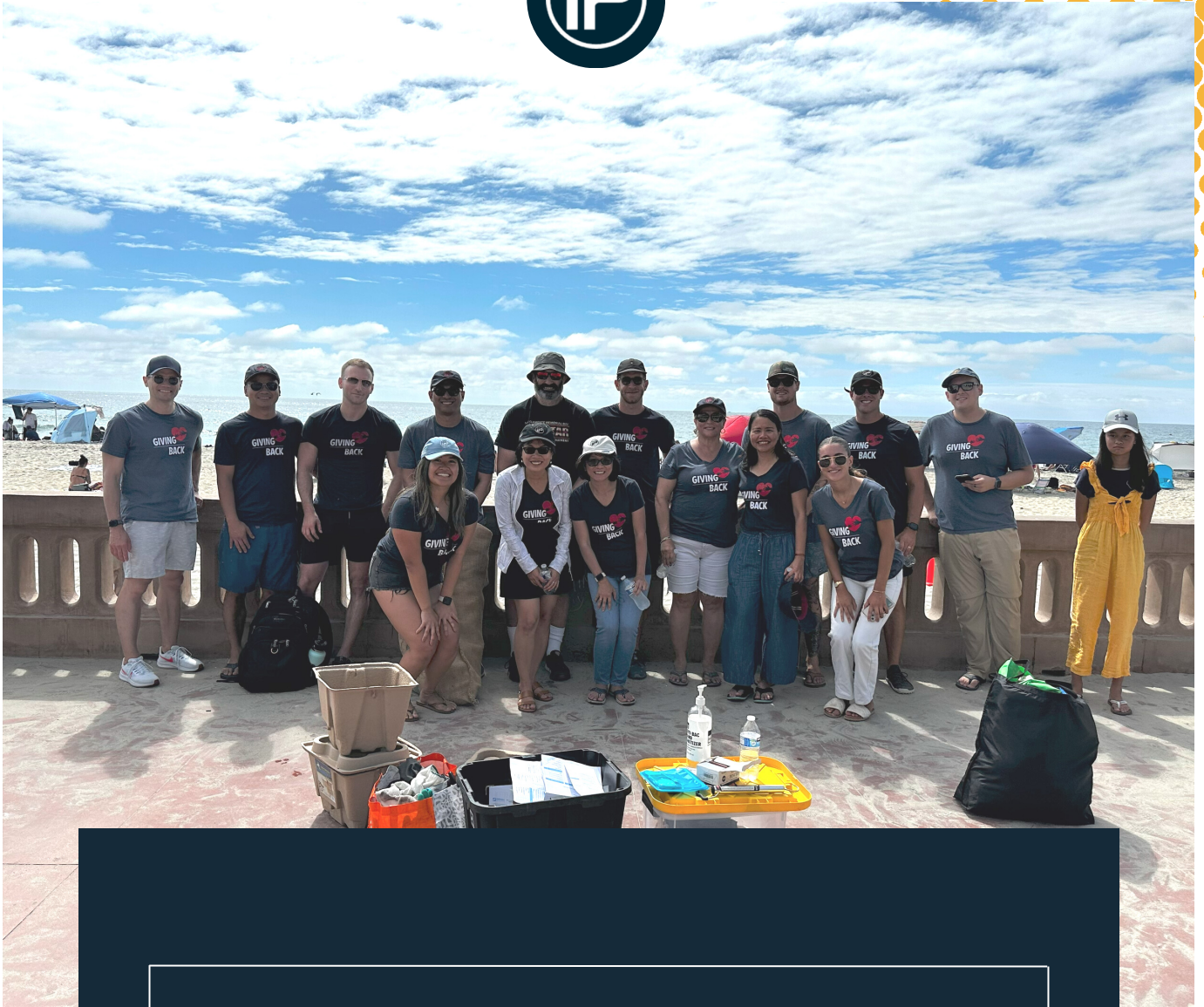
Our team is our most valuable asset, and we believe team camaraderie is essential as we navigate our business that serves a rapidly evolving industry.



Team building events have been crucial to my personal experience at IIP as they have brought out the community bonding experience with the team outside of work. Being able to connect through camaraderie, yet competitive outings have made all the difference in a collaborative way. As we continue to put together and host these team bonding events, seeing the companionship and friendships made along the way has made our company such a unique and enjoyable experience.

Pearl Lai
Senior Operations Associate





IIP Annual Beach Cleanup

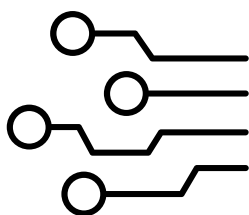
ENVIRONMENTAL STEWARDSHIP

2023 SUSTAINABILITY REPORT

Our Corporate Operations

Our environmental responsibility begins with our corporate offices and how we manage our daily activities:

- We installed motion-activated lighting systems at our corporate offices to reduce unnecessary electricity use;



- We avoid plastic bottled water and have implemented multiple water filtration systems at our offices for our employees;



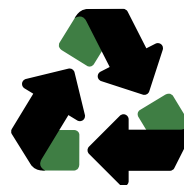
- All employees have waste and recycling receptacles at their work stations; and



- We encourage paperless options whenever possible, and have established numerous electronic processes to replace previously paper-based methods;



- We encourage employees to reduce and eliminate the use of plastics by providing silverware, flatware and drinkware;



- We reduce waste through recycling programs for paper, batteries, toners and electronics.

Our Properties

The bulk of the environmental footprint related to IIP's operations is due to the activities at our properties. However, all of our leases are structured as "triple net" leases, which means that our tenants are responsible for all costs pertaining to the properties, including maintenance, repairs, capital repairs/replacements, insurance, taxes and utility expenses. As we do not retain operational control within our portfolio of properties, we generally do not have significant visibility into utility usage and do not retain decision-making authority on what types of infrastructure, equipment or other systems are utilized at each property.



Greenhouse Interior



That being said, the nature of our business model and the relationships we have with our tenants means that we are providing the capital resources necessary for them to make a variety of upgrades to the properties.

Because cannabis cultivation requires significant amounts of energy, water and various other inputs to optimize yields and desired attributes of the particular product being manufactured, the capital we provide often is used for energy, water and other efficiency improvements that allow the tenants to operate their business more efficiently and with lower environmental impacts.



Seeing how our properties have developed and grown has been an exciting journey since I started. The amount of upgrades, adaptive reuse, and optimization our tenants have made from other types of warehouses and buildings into the state of the art facilities they are now from our capital resources are incredible.

David Weller
Manager - Financial Reporting



Anatomy of a Regulated Cannabis Cultivation and Processing Facility

The infrastructure for indoor cannabis cultivation and processing facilities is complex, with highly controlled environments focused on precise calibration of factors such as temperature, humidity, light, water, nutrient, carbon dioxide and airflow.

Grow Rooms

Indoor cannabis operations typically include four types of grow rooms, each requiring unique environmental conditions:

Mother Room

houses the large plants with genetics desired for the production plants;



Mother Room

Clone Room

leaves from the mother plants are clipped and used to propagate new plants;



Clone Room

Veg Room

after a specified period of time, clone room plants are transferred to the veg room, which may include tiered benching for efficiency; and



Veg Room

Flower Room

as the last stage of growth before harvest, veg room plants are transferred to flower room, which may also include tiering for enhanced productivity.



Flower Room

Anatomy of a Regulated Cannabis Cultivation and Processing Facility

Grow rooms generally require the following:



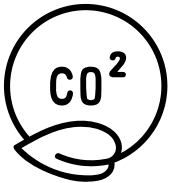
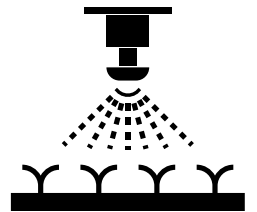
Maintenance of specified temperature and humidity at each stage of plant growth, in addition to 100% air recirculation to prevent the introduction of contaminants;

Supplemental lighting;



A growing medium or substrate;

Irrigation and fertigation control systems programmed to deliver a specific set of nutrients and water dosage at each stage of plant growth; and



In many cases, grow rooms may be enriched with carbon dioxide, which may be maintained at multiple times the ambient.

LED lighting



Greenhouse Interior

Anatomy of a Regulated Cannabis Cultivation and Processing Facility

Extraction Rooms

Extraction is the process by which specific compounds are removed from the cannabis plant matrix. Common extraction methods include carbon dioxide, ethanol, hydrocarbon and solvent-free extraction. The method utilized will drive certain infrastructure considerations for extraction room buildouts:

Carbon dioxide extraction

although flammability is not an issue, other equipment and infrastructure must be installed such as alarms, exhaust fans and backup generators to run exhaust fans in case of power failure, as carbon dioxide is an asphyxiant.

Ethanol extraction

highly flammable, requiring investment in fire and hazard prevention.

Hydrocarbon extraction

utilizes gaseous solvents such as butane, propane and hexane, requiring highly specialized equipment.

Solventless extraction

utilizes techniques such as bubble hash and rosin presses, which may require modestly less infrastructure buildout.



Extraction Rooms



Extraction room design must focus on:



Safety - including 100% reliable ventilation and fire suppression controls;



Workflow - designed to maximize efficiency and eliminate potential for contamination in the processing and post-processing areas, including compartmentalization of specific processing steps in separately sealed rooms; and



Scalability - including additional utility capacity and floor area to scale extraction as necessary.

Anatomy of a Regulated Cannabis Cultivation and Processing Facility

Other Rooms

Other specialized rooms in a typical cannabis cultivation and processing facility include irrigation/water room, trim room, dry and cure rooms, lab space, commercial kitchen, packaging areas, finished product warehousing/storage, waste handling/storage, shipping/receiving, utility rooms and general administrative areas (offices, locker rooms and employee break rooms).

Key Infrastructure Considerations

There are a number of enhanced infrastructure elements necessary for high-functioning cannabis facilities, including but not limited to:



Fertigation System

- Enhanced plumbing infrastructure for plant irrigation and fire protection;
- Enhanced electrical infrastructure to support HVAC controls and lighting systems;
- Significant vertical space to provide for racking systems, grow light and utilities infrastructure (such as HVAC equipment and ductwork and fire protection sprinklers);
- Irrigation and fertigation systems that consist of water treatment / purification equipment, nutrient injection and mixing equipment, storage tanks and automated controls;
- Water recycling systems, including reclamation of excess fertigation water or condensate collected from HVAC systems;
- Well-insulated and sealed grow rooms and extraction rooms;
- Emergency power systems and equipment redundancy to ensure reliability for lighting and environmental controls;
- Life-safety systems, including fire suppression and ventilation; and
- Building structural capacity to support all of these enhancements to a standard industrial building.

Investing in Environmental Performance and Energy Efficiency

IIP provides funding for our tenants for the essential improvements necessary for high-functioning regulated cannabis production facilities, many of which also promote efficient use of energy, water and other inputs for cannabis production. We highlighted a representative sample of these improvements from our property portfolio below:

On-Site Energy Generation

At certain locations, IIP has invested in cogeneration systems with a central utility plant that consumes natural gas to generate electricity and hot and chilled water, which also captures carbon dioxide for use in the cultivation facility. These central utility plants provide a reliable, resilient energy source and significant cost savings to the tenant, while at the same time effectively utilizing the carbon dioxide byproduct to support cultivation operations.

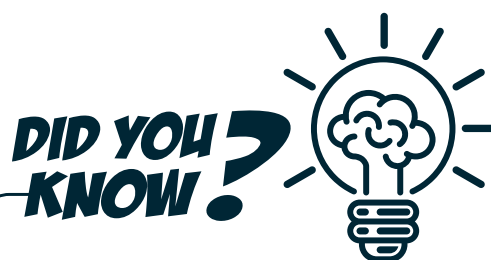


*At one of our Michigan facilities, LivWell Enlightened Health, a subsidiary of PharmaCann, constructed a central utility plant, with five megawatts of gas fired electrical generators that provide energy for 4,000 tons of high efficiency electric chillers and the 95,000 square foot cultivation facility. The central utility plant also utilizes the generated exhaust to:

1. heat hot water for heating for the cultivation facility; and
2. provide carbon dioxide-enriched air to the grow rooms for the plants. As a result, the central utility plant produces nearly all of the power, cooling, heat and carbon dioxide that the grow facility uses.



Cogeneration System



Exhaust from boilers and engines can be recovered for use as carbon dioxide-enriched air. Typical exhaust contains 20% carbon dioxide!

INTERESTING FACT

Utility Upgrades

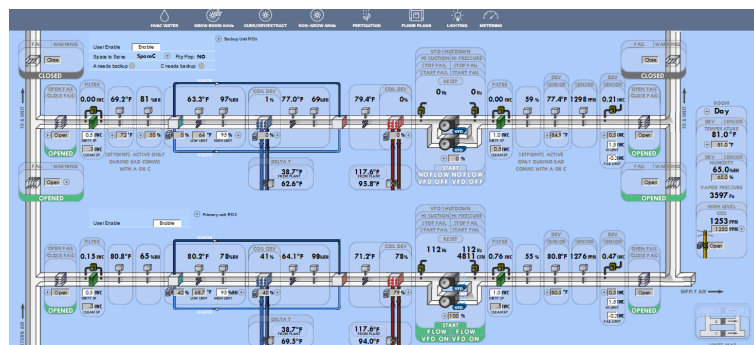
Infrastructure upgrades at our properties of electric, gas and water utilities also provide an opportunity for implementation of smarter metering and integration into building management systems, with the benefits as outlined below.

Grid Resiliency/Demand Response

Investments by IIP into utility upgrades include monitoring and response telemetry, providing an opportunity for tenants to participate in utility demand response programs that can significantly decrease electrical costs by lowering the impact on the grid. These programs result in both direct payments as well as electrical rate adjustments and can reduce utility costs by 25% or more.



Generators



BMS Platform Diagram

Enhanced Utility Metering

Enhanced utility metering also allows tenants to discover energy or water misuse and lower demand charges by adjusting operating conditions. Reductions in energy costs and water loss can be significant, and typically lower the wear and tear on installed equipment, resulting in lower maintenance costs and longer facility life.

Many of IIP's facilities find issues like leaks in water systems or mistiming of lights and HVAC through enhanced metering. One facility saved tens of thousands of gallons of water per year due to an unseen underground water leak! Another facility found that slight adjustments to timing would reduce coincident loads on their chiller plant and significantly reduce the electricity demand charges!

System Efficiencies

Lighting



Greenhouse LED Lighting

Greenhouse

The most efficient lighting system is natural lighting from the sun. Sun-grown facilities make up approximately 1.3 million square feet of the IIP portfolio. Even with supplemental lighting, the energy usage of greenhouse facilities is significantly lower than other growing methods and according to a report by the Resource Innovation Institute, equates to roughly 21 cents per gram of cannabis flower production (approximately 12.5% lower than indoor cultivation). Greenhouses also rely more on the natural environment for air conditioning, driving HVAC power consumption efficiencies.

Indoor LED lighting

Light-emitting diode (LED) lighting systems use far less energy than traditional high-pressure sodium (HPS) lights or ceramic metal-halide (CMH) lights. LED lighting also creates much less heat than traditional lighting sources, lowering the cost of HVAC systems to maintain optimal temperature, and allowing for lights to be placed closer to canopy, providing for vertical racking of plants to help maximize crop yield for a given facility footprint. In addition, LED lighting has a longer life span than traditional lighting, resulting in less capital expenditure costs and waste over time, and are able to produce very specific wavelengths of light optimized for plant growth. Over time, IIP has provided approximately \$18 million in funding to retrofit existing properties or provide LED lighting at new facilities.



Indoor LED Lighting

System Efficiencies



HVAC System

HVAC

IIP properties heavily invest into HVAC systems for environmental control. HVAC typically makes up a significant portion of overall project costs and can account for up to one-third of a cannabis production facility's energy cost. Air handling systems are critical to the success of any regulated cannabis cultivation facility, as providing a highly climate controlled environment free of particle contaminants is critical for growing high quality, consistent and safe products. With IIP's funding for HVAC enhancements, tenants are able to make smart choices on the best energy systems to serve their grow rooms.

Direct expansion system with hot gas reheat

Direct expansion (DX Unit) cooling systems with hot gas reheat allow for conventional packaged HVAC systems to perform better when dehumidifying the grow rooms. While these systems do not reduce the cooling power requirements, the reheat requirements are satisfied while minimizing additional reheat costs, resulting in significant efficiencies over traditional standalone dehumidifiers.

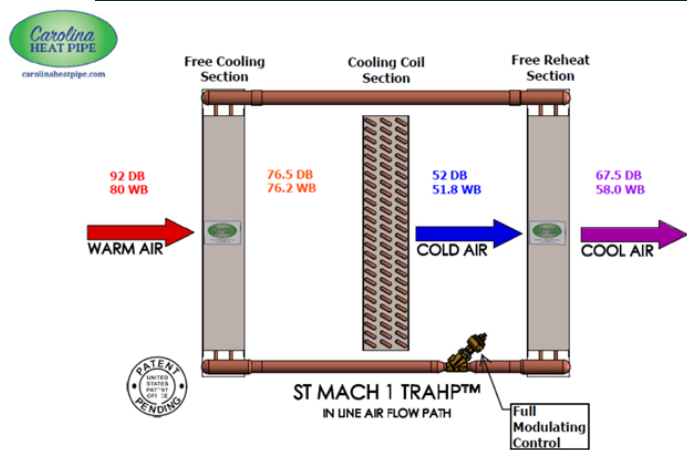


DX+HGRH Unit



System Efficiencies

Carolina Heat Pipe Diagram



Wraparound technologies

Energy recovery within air handling systems is an excellent way to reduce ongoing energy consumption by allowing systems to handle dehumidification loads. Both DX and chilled/hot water conditioning systems can utilize these technologies. By using an energy wheel, air-to-air plate type heat exchanger, or wraparound heat pipe, the air handling systems reduce both the cooling and reheat requirements of the space. Cooling power requirements can be reduced by up to 35% and reheating power requirements can be reduced by up to 75%, versus traditional HVAC systems.

Energy recovery chillers

Chilled/hot water conditioning systems can benefit through the use of energy recovery chillers. These chillers take heat from the chilled water system and inject it into the hot water system. These four-pipe systems can be combined with wraparound technologies to drastically reduce required fuel usage for reheating within a facility.



Chillers



Exhaust system

Carbon dioxide recovery

In lieu of purchasing carbon dioxide as a supplement for cannabis plants during the growing cycle, some of our tenants recover carbon dioxide from exhaust created by generators and boilers and redirect that carbon dioxide to the grow rooms. This recovery significantly lowers the carbon footprint of the facility by significantly reducing the carbon dioxide emissions from on-site fuel consumption and reduction of the purchase of bottled carbon dioxide.

Water Systems

Drip Irrigation

Drip irrigation systems precisely deliver water and nutrients to the plants directly into their root zone, minimizing or eliminating runoff and drain wastewater. This is a “right-sizing” approach to fertigation that precisely calibrates the amount of water required to grow the plants. It also serves to eliminate standing water within tray systems that can cause mold and fungus growth.



Drip Aeroponic Fertigation

Flood table with recovery

Recovery of flood table waters for re-use is a water recovery technique that allows classical ebb and flow flood table fertigation, while capturing excess water and re-uses it again in order to eliminate wastewater from the process.



HMI Controls

Integrated Control Systems

Most IIP properties feature a fully integrated control system. These systems consist of computerized automatic controls designed to precisely calibrate the indoor growing climate, including lighting, carbon dioxide, humidity, temperature and air circulation, and may also utilize designated fertigation and feed schedules. Well-designed control systems allow operators to maintain a highly controlled environment required for maximum crop yield and quality, utilize resources such as energy, water and nutrients efficiently, and reduce unnecessary wear and tear on property systems, resulting in lower maintenance and capital replacement costs over the long-run.



Water Reuse Equipment

Water recovery and reuse

Water re-use from HVAC condensate collection and treatment has a very significant impact on water use, and in some tenant cases, can reduce water consumption of the growing process by up to 90%. When combined with rainwater harvesting and treatment systems, certain grow facilities have the capability of operating fertigation systems with no impact on potable water use.

Adaptive Reuse of Buildings

Re-use of existing buildings provides significant economic and environmental benefits to the communities in which the project resides. Revitalization of distressed or abandoned properties provides sustainable economic benefit through job creation and commerce as well as a reduced environmental impact by reusing existing built environment.



According to the US Environmental Protection Agency,

MORE THAN 90%

of the US construction debris disposed to landfill is produced by demolition of existing buildings. Further, by reusing the building structural envelope, the construction

**CARBON FOOTPRINT IS
REDUCED BY UP TO 40%.**

In addition to the environmental benefits, the economic benefits are significant. Generally, adaptive reuse of buildings that have been abandoned or underutilized can bring jobs back into areas that have faced economic setbacks by using the facilities that were previously built and no longer utilized. The case studies in this report show details on how this is an effective method of revitalization for the area.

Elimination of heavy construction from the project also reduces the impact to the quality of life of the neighborhood while the project is being redeveloped. Work within an existing structure has less of a noise, dust and light impact on the surrounding environment.

Lastly, using an existing structure reduces the tenant's time to commencing operations by eliminating the lead time for items commonly associated with ground-up construction, such as site plan approvals, site preparation, and ordering of materials for ground-up construction (including structural steel).

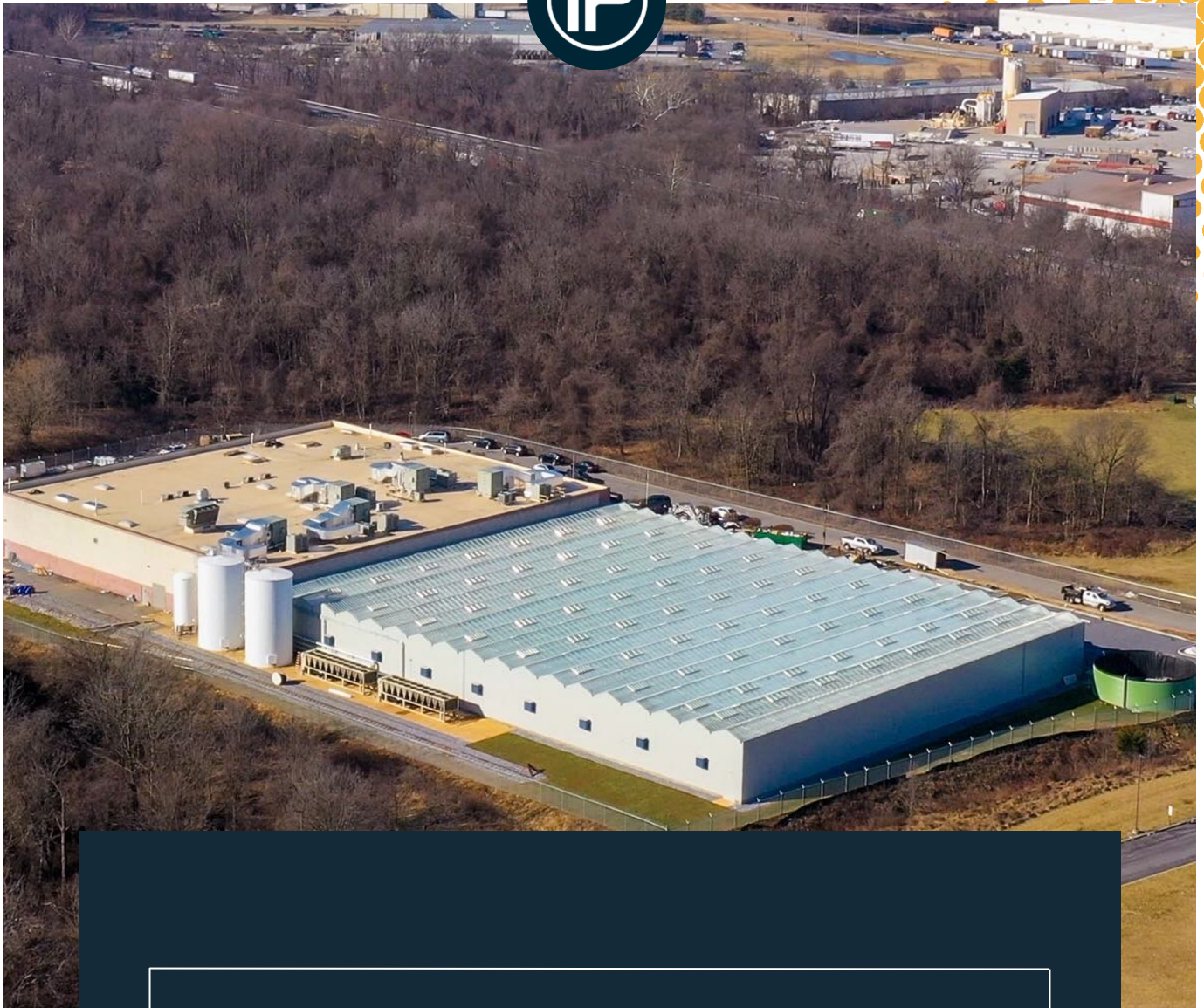


Temescal Massachusetts

Green Lease Clauses

Starting in 2021, we have focused on incorporating “green lease” clauses into our leases that allow us the access to utility and performance data, in order that we may better quantify the utility usage at our properties.

As of June 30, 2023, over half of the total property portfolio can be classified as adaptive reuse.



MCP Maryland

CASE STUDIES

Case studies on three tenant improvement projects funded by IIP are further described in the pages that follow.

2023 SUSTAINABILITY REPORT

Gold Flora

Desert Hot Springs, California

Electrification of Industrial Development for the Future



Exterior



Interior Grow Room

In 2021 IIP entered into a sale-lease back transaction with Gold Flora for a property in Desert Hot Springs, CA consisting of two buildings totaling 201,000 square feet, for a purchase price of \$51 million. The structures are environmentally attractive, constructed with high-R value insulation in the base building to substantially reduce cooling and heating loads from the ambient environment and the site was located proximate to a vast supply of wind power in the area of Desert Hot Springs to make best use of the utility's renewable energy portfolio. In addition to this wind power availability all buildings on the campus are ready for rooftop Solar Power fit out and the site has been prepared for the installation of many electric car charging stations in the future.

As part of the transaction, IIP partnered with Gold Flora to fit out two additional units of the facility as cultivation facilities with an improvement allowance of \$12.5 million. Each set of units is 35,000 square feet, for a total of 70,000 gross square feet of fit out area, featuring of 45,000 square feet of new canopy. The 1-tier flower and 2-tier veg rooms are served by a mix of HID and LED lighting to get the best mix of conventional UV-emitting HID lighting and efficient LED technology to best serve the genetic portfolio.

Similar to the site, the facility is fully electric and ready for full renewable electrification. The HVAC systems feature integral hot gas reheat to reduce reheat energy consumption and are water cooled, allowing for continuous high efficiency compressor operation. All of the heat pumps in both areas are entirely served by a single cooling tower allowing for water-side heat recovery and rejection to diversify the load on the cooling tower. To reduce water requirements of the cooling tower, water from condensate and irrigation runoff is reclaimed and used in the cooling tower so that the tower uses very little fresh water and significantly reduces sewer discharge volumes.

Water is presently treated by on-site septic, but Gold Flora is investing into the local infrastructure to bring city sewer service to the site and its future neighbors.

Calyx Peak

Smithville, Missouri

Minority Owned Clean Cultivation and Extraction



PIPP Rack System



Exterior

Calyx Peak is a multi-state operator in California and Missouri, and is a tenant partner of IIP that completed its cultivation and processing facility in Smithville, Missouri in 2022. After purchasing the property in 2019, which was agricultural farmland abandoned many years ago, Calyx Peak is bringing back jobs and productivity to the area. Calyx partnered with IIP in 2021 for an investment of just over \$28 million and completed the 83,000 square foot cultivation and solventless/chemical-free extraction facility in 2022.

The cultivation features 1-tier flower and 2-tier vegetation rooms, along with mother and clone rooms, for a total canopy of about 22,000 square feet. Drip irrigation and LED lighting provides efficient power and water delivery to the crop, while HVAC that features hot gas reheat technology helps save energy on reheat required for the dehumidification of the grow rooms. The cultivation facility is controlled by a fully integrated Argus control system.

Calyx has focused on using Supercritical CO₂ and Water Hash for their extractable products, which greatly reduces the risk of hydrocarbon emissions from the site, keeping the overall environmental impact to a minimum.

One of the most interesting features of the site is the method of cannabis waste management, which is converted through the use of an onsite bio-digester unit. This unit allows for carbon-neutral cannabis waste destruction, where the byproducts are inert enough to discharge down a common sewer drain. This eliminates carbon and methane emissions associated caused by poor decomposition and fuel required for waste hauling. This bio-digester also allows nutrients to be consumed from the fertigation runoff prior to discharging to sewer, reducing the facility's load on the local wastewater treatment plant. This is a 100% bio-waste landfill diversion technique not yet embraced by much of the industry.

PharmaCann

Hamptonburgh, New York

Efficiency with the Natural Environment



PharmaCann NY Aerial



Greenhouse Exterior

PharmaCann's latest expansion project for their facility in New York has been a multi-phase project which originally consisted of 101,000 square feet of cannabis cultivation greenhouses along with 26,000 square feet of support spaces in 2016, at which point IIP entered an agreement to purchase the property for \$30 million. Since then, IIP has invested a further \$33.5 million in upgrades to the original facility, completed in 2021. In 2022, PharmaCann constructed a 98,000 square foot indoor grow facility expansion, and is planning on converting the original greenhouses into indoor grow rooms in 2023, expecting to complete the project in 2023 thanks to IIP's additional investment of \$60 million into the property.

The new 2-tier indoor grow facility will feature energy efficient LED lighting and 4-pipe HVAC systems for efficient climate control. The chillers that will be serving these HVAC units feature free-cooling mode that allow for compressor-free cooling during the winter months in New York. This free cooling starts when outside air is about 34 degrees Fahrenheit, and which provides 100% "free cooling" from the natural environment at any time the outside temperature is below 13 degrees Fahrenheit. 25% of 2022 saw local weather at or below 34 degrees Fahrenheit, providing some free cooling and 3% of 2022 had 100% free cooling.

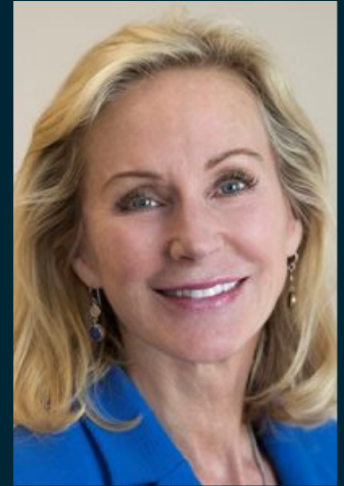
(1)

The hot water system is to be served by AERCO fully condensing boiler systems which allow for extremely high fuel gas utilization factors. The facility will also reclaim the carbon dioxide from these high efficiency boilers for use in the growing rooms and greenhouse. This further reduces the carbon impact of using fossil fuels.

In addition to energy efficient infrastructure, the facility intends to reclaim 100% of the HVAC condensate for reuse by the fertigation systems.

The currently operating and future expansions to the facility also feature 100% cannabis waste composting in order to eliminate waste in an environmentally beneficial way by converting this waste to an agricultural co-product for use in other agricultural industry in the local area.

(1) Data Source: Historical Weather Data sourced from visualcrossing.com/weather for 1/1/2022 through 12/31/2022.



IIP Board of Directors

GOVERNANCE AND ETHICS

2023 SUSTAINABILITY REPORT

Governance and Ethics

Strong, effective governance is central to our value proposition for all of our stakeholders. We operate in a very young, highly regulated and rapidly evolving industry that necessitates strong management, an unwavering commitment to ethics and compliance and the ability to adapt quickly to new market conditions.

Our Board of Directors (the Board) is committed to sound governance practices designed to promote the long-term interest of shareholders and strengthen Board and management accountability. Our Board regularly evaluates our governance profile against best practices to identify areas for improvement.

In the past few years, we continued to enhance our corporate governance structure by:



- Adopting a company-wide Vendor Code of Conduct;
- Adopting a company-wide Human Rights Policy;
- Adopting a company-wide Diversity, Equality and Inclusion Policy Statement;



- Specifically delegating oversight of the company's policies, programs and practices relating to environmental, social and governance matters to the Nominating and Corporate Governance Committee;
- Specifically delegating cybersecurity and data privacy oversight responsibilities to the Audit Committee;



- Adopting a policy that prohibits pledging by all executive officers and directors in shares of the company's common stock or preferred stock; and
- Adopting a compensation recoupment (clawback) policy for all executive officers.



Governance and Ethics

Key elements of our governance program are included below:

Independent Board of Directors (6 members)

Independent vice chairman	Annual election of directors	All Board committee members are independent
All directors attended at least 93% of Board and committee meetings in 2022, including ten Board Meetings	Annual self-evaluations and participation in orientation and continuing education programs	Board regularly meets in executive sessions, without the presence of Executive Chairman or CEO
Board seeks direct engagement with employees at all levels of the organization	Board oversight and engagement on environmental, social and human capital management matters	Diverse Board with respect to experience, gender and race / ethnicity

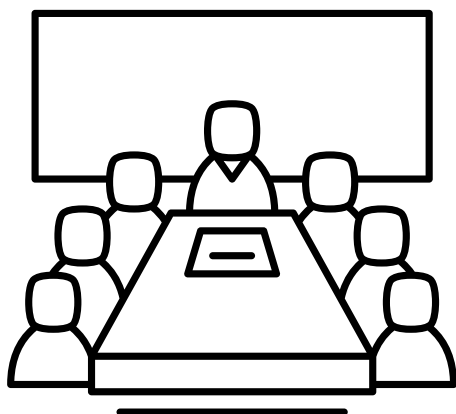
Governance Highlights

- Majority vote standard to amend bylaw provisions, without subject matter restrictions
- Active shareholder engagement program
- All directors, officers and employees subject to Code of Business Conduct and Ethics
- Directors, officers and employees subject to anti-hedging and anti-pledging policies
- No stockholder rights plan in effect
- Vendor Code of Conduct
- Human Rights Policy
- Diversity, Equality, and Inclusion Policy Statement
- Cash and equity incentive compensation subject to formal clawback policy
- No tax gross-up provisions
- Equity awards subject to “double trigger” acceleration provisions
- Annual “say-on-pay” advisory vote by stockholders

Board Composition

Of our six-person Board, four directors are independent, one is a woman and one identifies as Hispanic or Latino. The Board collectively reflects a deep skill set and has experience across a variety of sectors, including commercial real estate, public company management, governmental regulations, capital markets, medicine and risk oversight. In addition, our Board is committed to engaging a diverse field of directors when considering Board composition in the future. With this comes the commitment that as Board seats become available, the Nominating and Corporate Governance Committee will continue to actively identify qualified women and individuals from underrepresented groups to include in the pool from which Board nominees are chosen.

The Chairman and CEO roles are held separately. In addition, Mr. Kreitzer, one of our independent directors, serves as vice chairman of the Board. In this capacity, Mr. Kreitzer serves as liaison and meets regularly with officers and other directors generally between meetings, presides over all Board meetings where the executive chairman is not present, including in executive sessions of independent directors, and may call meetings of the independent directors and set the agenda for such meetings.



The Board is committed to conducting regular evaluations of itself, its committees and individual directors. Each year, directors meet in executive session to conduct these evaluations, utilizing detailed Board, committee and individual director written questions as a basis for such discussions. These questions cover numerous topics at the Board and committee levels, including but not limited to feedback regarding general board practices and areas for improvements; an evaluation of individual director skill sets and contributions, including in the context of the evolving needs of the Company; and the overall effectiveness of the Board and its committees in overseeing and guiding the Company.

The Audit, Compensation and Nominating and Corporate Governance Committees are comprised solely of independent directors, and executive sessions of the Board and its committees are regularly held and chaired by one of the independent directors.

Governance and Ethics

Risk Management

Our Board plays an active role in overseeing the management of our risks. The committees of our Board assist our full Board in risk oversight by addressing specific matters within the purview of each committee. The audit committee focuses on oversight of financial risks and cyber security; the compensation committee focuses primarily on risks relating to executive compensation plans and arrangements; and the nominating and corporate governance committee focuses on reputational and corporate governance risks, including the independence of our Board. While each committee is responsible for evaluating certain risks and overseeing the management of such risks, our full Board keeps itself regularly informed regarding such risks, including through committee reports.



The board is committed to overseeing risks across the company, working with management as they continually enhance our risk management processes reflecting our growth and as macro economic factors evolve.

Mary Curran
Director



Corporate Governance Guidelines

Our Board has adopted Corporate Governance Guidelines designed to assist the Board in the exercise of its responsibilities and to serve the interests of IIP and our stockholders. The Corporate Governance Guidelines include, among other things, matters relating to Board independence, executive sessions with non-management Board members, Board member qualifications, limitations on our Board members' service on other public company boards of directors, directors responsibilities, procedures for managing Board member conflicts of interest, continuing education, Board and committee member self-evaluations, leadership development and risk management oversight.

Business Ethics

We are committed to conducting our business according to the highest moral and ethical standards and upholding our corporate responsibilities as a public company operating for the benefit of our stockholders. Our Code of Business Conduct and Ethics, Employee Handbook and other policies and procedures provide a comprehensive set of expectations for behavior and decision making, for our Board, our executives and our employees. These policies cover a range of topics, including but not limited to:

- procedures for managing actual or perceived conflicts of interest,
- handling of confidential information,
- managing relationships with tenants and other third parties,
- gifts and entertainment,
- maintenance of company records,
- compliance with applicable licensing, privacy, trade and anti-corruption laws,
- ensuring public company disclosure compliance,
- political contributions and activities,
- managing the environment, health and safety of our employees and others, and
- ensuring our workplace is free from discrimination and offering an inclusive and engaging work environment.

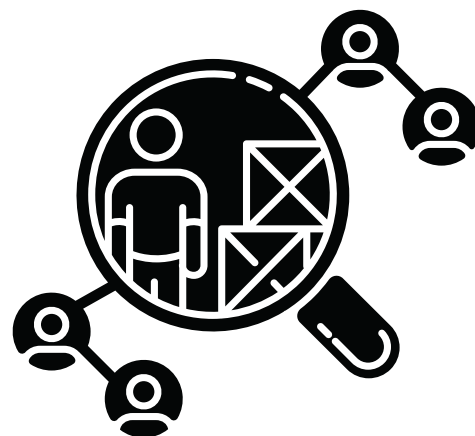
We conduct periodic training on these policies with our employees, and actively encourage each member of our team to seek guidance on any questions they have or about any situation where they are uncertain. We provide clear channels of communication to senior management and/or our Board for reporting on issues, including the opportunity to submit any complaint anonymously to our General Counsel and/or Chair of the Audit Committee.

Governance and Ethics

Vendor Code of Conduct

IIP's commitment to conducting our business at the highest ethical level extends to the relationships we have with our vendors. By providing us with either services or products, the vendors we work with are integral to our business and are strongly encouraged to follow the same ethical standards as IIP regarding our environmental impact, social responsibility for our employees and communities, and the corporate governance that guides our business.

Though our vendors are independent entities, the business practices and operations of our vendors impact our business in material ways, and in order to enhance our corporate responsibility efforts, it is important that our vendors acknowledge the guidelines set forth by our Vendor Code of Conduct, which we established in 2021.



Human Rights Policy

Due to the nature of our work and where we operate, we have limited exposure to human rights risks. Nevertheless, we believe that respect for all human rights reflects the values we uphold. It is our responsibility to institute practices within and outside our operations that support leading corporate citizenship principles. These beliefs have been formalized within our Human Rights Policy established in 2021. The policy was developed in alignment with our Code of Ethics and the applicable laws and regulations in the communities in which we operate. We expect our employees and partners, including our vendors, to acknowledge and respect our position on freedom of association, child labor, forced labor, and human trafficking, in addition to maintaining safe, secure and equitable working conditions across our operations.

Information Technology & Cyber Risk Management



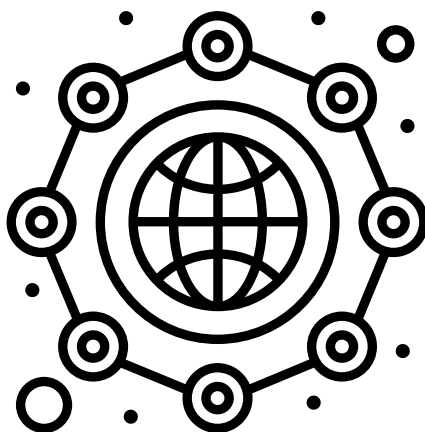
We believe that cyber risk management is an essential component of our governance process, and in 2021, our Board specifically delegated cybersecurity and data privacy oversight responsibilities to the Audit Committee. Management periodically reports to the Audit Committee regarding the company's IT infrastructure and network, and updates regarding developments in cyber risks.

Our IT infrastructure and network have been developed and maintained by a third-party expert with extensive experience in the strategic development of business processes, system infrastructure design, and cybersecurity. We also conduct cybersecurity awareness training, including how to identify and report any suspicious behavior, and discuss with our employees how cyber risks impact their roles and individual projects, as well as the overall business.



Information Technology & Cyber Risk Management

We believe IIP's primary data security risk relates primarily to data stored on IIP's networks and financial data contained within IIP's accounting systems. These risks are reviewed at least annually with IIP's internal auditors and external auditors in conjunction with IIP's audit of internal controls. IIP hosts its technology infrastructure with a third-party hosting company that is focused on providing private hosting services to financial institutions and companies operating in the financial services space. IIP's technology infrastructure is hosted out of a PCI compliant data center and managed by hosting providers following a routine audit schedule. IIP's accounting system is in a software-as-a-service (SAAS) environment that is maintained and administered by a third party. Both IIP's network and accounting system are subject to annual audits under Statement on Standards for Attestation Engagements (SSAE) No. 16, Reporting on Controls at a Service Organization.

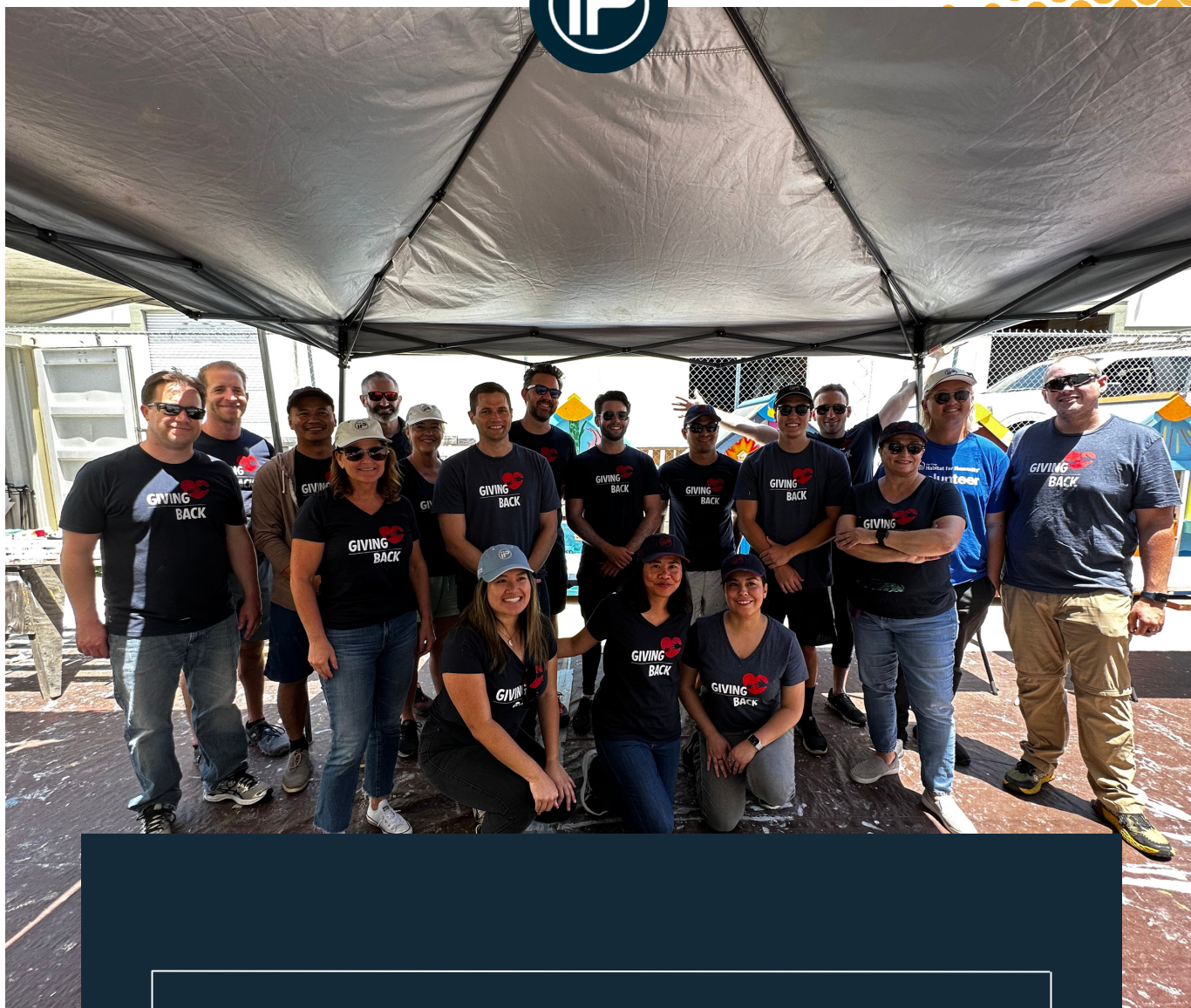


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Cyber security continues to be a top priority in our company as we have been taught and shown examples of how to identify scams and questionable emails. Our team has taken many precautions to educate each other on this and this continues to be a top priority for us and for all stakeholders involved.

Tracie Hager
VP of Asset Management





IIP Team at Habitat for Humanity

COMMUNITY

2023 SUSTAINABILITY REPORT

Community

We believe the most significant impact we and our tenant partners have is the positive economic benefit that we and our tenants bring to our own communities and the communities where our facilities are located.

“

We have done many team charitable events together, which has given us the opportunity to give back to our community, while also spending time with the team outside of the office. Being able to participate in giving back and the opportunity to bring our families, such as my daughter, along while doing so has been valuable experiences for both of us.

Annie Nguyen
Senior Accountant



Kitchens For Good Team Volunteering



Habitat for Humanity Playhouse Build

IIP Community Actions

Several of our employees have volunteered to steer the Social Contribution Committee, which is tasked to evaluate, approve and coordinate periodic team and individual community giving activities (both in terms of hands-on volunteering and continued financial contributions). Since 2021 and year-to-date 2023, the Social Contribution Committee spearheaded the following group activities:



Habitat for Humanity Team Volunteering

- August 2021: financed, coordinated and volunteered to package and deliver fresh fruits and vegetables and other food products to 1,500 San Diego families in need (including IIP family and friends volunteering);
- November 2021: volunteered at Kitchens for Good, packaging nearly 2,000 thousand meals for San Diego families in need; and
- May 2022: volunteered for beach cleanup, in coordination with a local non-profit organization (including IIP family and friends volunteering).
- November 2022: financed and volunteered at Habitat for Humanity and build playhouses for children and families in need; and
- March 2023: volunteered at the San Diego Food Bank, packaging 10,000 pounds of produce for San Diego families in need (including IIP family and friends volunteering);
- August 2023: volunteered for annual beach clean up in coordination with local non-profit with IIP team, family and friends



Kitchens for Good Team Volunteering

Murphy's Produce Team Volunteering



Beach Cleanup Team Volunteering

IIP Community Actions

Going forward, the Social Contribution Committee has identified several additional planned projects, which have been planned with input from our employees:



IIP Holiday Food Drive

- Continue periodic volunteer opportunities at the San Diego Food Bank;
- Volunteering for Habitat for Humanity initiatives, including building of playground structures to donate to the community and to assist in funding future development of affordable housing; and
- Annual beach cleanups and other community cleanups in the San Diego area;
- Hosting holiday canned food drive during the holiday seasons; and
- Encourage team based and individual volunteering efforts.



San Diego Food Bank Team Volunteering



Habitat for Humanity Team Volunteering



IIP Holiday Food Drive

IIP Community Actions

In addition to these volunteering opportunities, IIP made contribution to the following organizations during 2021, 2022 and 2023:



In 2023, we began a bee initiative where we adopted honeybees to place at our office headquarters. With this program, we plan to donate bee education workshops to local schools to help change people's perspective of the urban environment by reconnecting our community with the nature.



Honey jar labels for the honey produced by our bees

Additionally, our Board members and employees continue to exemplify our commitment to giving back to our communities. Their hands-on volunteer activities and financial contributions outside of formally planned IIP activities include, among others:

- Volunteer for Operation Rainbow to provide corrective orthopedic surgeries for children in developing countries
- Sponsor of the Martin & Delia Gold Neighborhood Health Clinic serving the uninsured and underinsured population of North San Diego County
- Member of the Board of Trustees of the Salk Institute
- Members of the San Diego State University Director's cabinet that provides athletic scholarships
- Members of the San Diego State University Campanile Foundation, a philanthropic organization
- Member of the County of San Diego Audit Committee
- Member of the San Diego Theatres not-for-profit Board and Audit Committee
- Volunteer for local beach cleanups

Benefits to Communities

Jobs and Tax Contributions of the U.S. Regulated Cannabis Industry

According to the Vangst Jobs Report 2023 (the Vangst Jobs Report), the U.S. regulated cannabis industry supported nearly 417,500 full-time equivalent (FTE) jobs as of January 2023. These statistics do not incorporate the countless ancillary jobs and additional economic activity that surround and support regulated cannabis operations.



*full-time equivalent jobs U.S. regulated
cannabis industry supported*



*adult-use cannabis excise and sales
taxes raised in 2022*

From a state and local tax revenue perspective, adult-use cannabis excise and sales taxes alone raised \$3.77 billion in taxes last year. Of the 22 states that authorized cannabis for adult-use, two of those states, sales and tax collection had not yet begun. In addition, this data excludes the medical-use cannabis market entirely, corporate taxes paid to the federal government, property and other taxes and all of the additional tax revenues generated through ancillary services related to the regulated cannabis industry.

On the following pages, we describe some of the actions taken by our tenants to give back to the communities where they operate.



Ascend Eco-Challenge

Representative Program:

- Ascend Wellness Holdings' (AWH) guiding principles include a commitment to Environmental, Social, Governance (ESG) initiatives which is focused on social justice:
 - Held 5 Expungement clinics in MA, IL, NJ, MI, and OH to provide legal support, food, housing, and employment resources
 - With their customer match, AWH has contributed over \$2 million to the Last Prisoner Project (LPP) since AWH inception, which have enabled LPP to grow its team (returning citizens, women of color) and helped it provide scholarships to returning citizens
 - Connected with organizations serving returning citizens in each state and has supported 4 returning citizens in Chicago and Boston
- Pledged to create a diverse and inclusive workspace which includes 23% of leadership positions held by racial minorities and 40% of all positions held by women
- Participated in their first 21 day eco-challenge in which individuals tasked themselves to make small changes that have a positive impact on communities and the planet
- Participated in 40 Tons Brand "Level Up" Career Conference which focused on overcoming obstacles and thriving professionally after conviction
- Donating 10% of profits from Ascend's Maui Wowie sales to Maui fire relief during September 2023
- Launched Ascend Foundation, non-profit addressing the impact of the war on drugs. In the first year, Ascend donated \$75,000 to 10+ grassroots organizations supporting expungement clinics, returning citizens, restorative justice, holistic community development, gentrification, and more. Organizations include:
 - Westside Justice Center
 - Michigan Cannabis Freedom Coalition
 - Mass Cultivated
 - Black Economic Council of Massachusetts
 - Urban League of Ohio

Four properties leased totaling 624,000 square feet, located in Illinois, Massachusetts, Michigan, New Jersey



Ascend Expungement Clinic Ad



Ascend at 40 Tons "Level Up" Career Conference



Ascend Expungement Social Media series



Ascend Maui Fundraiser



Representative Program:

- Named as a top 50 company in the cannabis industry on The Global Cannabis 50 list at Global Business Times
- Partnered with "Success Centers": a California-based workforce development agency serving community members experiencing hardships as part of their promise to provide opportunities to those most impacted by prohibition
- San Diego Cannabist team hosts monthly beach clean-ups with Purpose First, NGO whose mission is to reduce pollution through waste removal from coastlines removing over 5,000 pounds of trash from California's coastlines since the start of partnership
- Donated \$12,500 to Expunge Colorado and helped 11 members of the Colorado community in having their cannabis convictions sealed reinstating numerous employment opportunities and civil liberties
- Partnered with Bunker Hill Community College in Massachusetts to host informational sessions to open students' minds to potential career paths and share essential knowledge to excel within the cannabis industry
- Formed Employee Resource Groups in their company such as: Pride; Women Lead; and Veteran Community



Columbia Care Affinity Groups - PRIDE and Women Lead



Columbia Care Cannabist team at Networking Fair

Twenty-one properties leased totaling 588,000 square feet, located in Colorado, New Jersey, Pennsylvania, and Virginia

- Sponsored, co-hosted, and attended expungement clinics and job fairs with organizations including NJ 420, Best Buds, Expunge Colorado, and 40 Tons, offering free legal workshops and networking opportunities:
 - Donated \$10,000 to NJ 420 to further support expungement efforts throughout New Jersey
 - Provided \$1,500 sponsorship for Best Buds' yearly Expungement Clinic which helps subsidize the cost of clearing records in the state
 - Sponsor of 40 Tons, who focus on cannabis-focused networking, leadership-led panel discussions and resume assistance
- Environmental Impact:
 - limited environmental impact by eliminating production machinery that requires non-recyclable plastic
 - selling brands within recyclable PET jars and reducing use of non-recyclable plastic 22,379 units per month

CRESCOLABS®

Representative Program:

- Cresco Social Equity & Education Development program (SEED™), which includes:
 - Restorative justice like federal/state legislative reform, expungement events, Know Your Rights workshops & resource fairs
 - Business development including a Community Business Incubator for social equity licensees
 - Education & workforce development through its Illinois Cannabis Education Center & partnerships with educational institutions and community-based organizations
- Annually named a Top Employer by DiversityJobs
- Invested \$1.3 million in direct operating capital in new Black & Latino dispensary and craft cultivation businesses
- Incubated or supported over 200 cannabis businesses through its Community Business Incubator
- Over 30,000 volunteer hours logged by employees since the launch of the company's "Make a Difference" community volunteerism initiative launched in 2020
- Procured over \$11 million goods and services through minority & women-owned businesses since 2022
- Supported or provided cannabis curriculum & other educational resources to over 20 community-based organizations, businesses and colleges



Cresco Annual Week of Service Collage

Five properties leased totaling 379,000 square feet, located in Illinois, Massachusetts, Michigan and Ohio



Cresco Illinois Volunteering at Festival



Cresco SEED Event



Cresco Finance Team Packing Meals for Unhoused Families



Cresco SEED Event



Cresco SEED Education Event



Representative Program:

- Named as a top 50 company in the cannabis industry on The Global Cannabis 50 list at Global Business Times
- “Feed the Block” program: collected donations at retail dispensaries in addition to employees volunteering at local non-profits and food banks all over the country.
- Sponsored the Green Enterprise College to Career Initiative, which is working towards creating racial equity in cannabis
- Rooted in Good program initiative for Women’s History Month: launched the Women’s Cannabis Collective, where customers can shop women-owned brands
- Named in TIME’s list of the 100 Most Influential Companies of 2022!
- PRIDE month and honoring those affected by the Pulse nightclub tragedy: donated \$1 for each limited edition pre-rolls and batteries sold for the onePULSE Foundation
- Ragan Communications and PR Daily’s CSR & Diversity Awards finalists: Curaleaf’s Corporate Social Responsibility Team and Senior Director of Talent Management and Diversity, Lanett Austin



Curaleaf Breast Cancer Action Month



Curaleaf Las Vegas Three Square Food Volunteering

Eight properties leased totaling 578, 000 square feet, located in Illinois, Massachusetts, New Jersey, North Dakota, and Pennsylvania

- Recycling program: Arizona team saved a total of 1,985 pounds of cannabis packaging waste from landfills through their “We Can Resinate” recycling program. All 16 Curaleaf AZ locations feature Resinate collection barrels to create a convenient way for customers to recycle.
- Team Volunteering: volunteered for Three Square Food Bank in Las Vegas where employees prepped produce and assembled meals. Three Square Food Bank is a nonprofit organization focused on helping struggling individuals and families who are at risk of hunger.
- Continuing Education: Team members were encouraged to visit the Humboldt Wilderness Campus to immerse themselves in the Ganjier program, where the team received hands-on training about the history, science, botany, genetics, cultivation, processing, sales, and consumption of cannabis.



Curaleaf Chicago Garden Volunteering



Curaleaf OnePulse Orlando PRIDE Parade



Curaleaf AZ Package Recycling Bin



Curaleaf Breast Cancer Action Month



Curaleaf Feed the Block Campaign

EMERALD

— GROWTH PARTNERS —

Representative Program:

- Published a Social Equity Plan, which recognizes the impact that criminalization of cannabis has had on certain communities and has such aims to change that perception through outreach and targeted initiatives.

Their four foundational pillars include:

- Access to Value Chain
 - Create financial opportunities throughout the value chain, from maintaining a robust staff of individuals with non-violent cannabis convictions to incubating independent talent and businesses that serve the industry.
- Education
 - Provide life skills training to our staff, their families, and our communities through qualified partners in order to close the life skills gap that often tracks closely with or is the direct result of incarceration and systemic racism.
- Legislation & Advocacy
 - Support elected officials, individual pieces of legislation, and organizations that work to mitigate the effects of prohibition and create equitable opportunity for those disproportionately affected.
- Good Neighbor
 - Act and fund initiatives in local communities in which they operate to help make life a little more livable in ways that matter to their neighbors - they focus on efforts that address food and housing insecurity, safety, general financial need, and the environment - including partnering with Detroit Blight Blusters

Partners include: 70 Million Jobs, Last Prisoner Project, Habitat for Humanity, and ReLeaf Michigan



**One property leased
totaling 45,000 square
feet, located in Michigan**



Emerald Habitat For Humanity Volunteering



- Named as a top 50 company in the cannabis industry on The Global Cannabis 50 list at Global Business Times
- Round Up Program: initiative gives guests an option to round up to support local nonprofits. Launched in Illinois and Nevada and has donated over \$380,000 to local organizations
- First Day Profits program: donated over \$160,000 profits from the first day of sales to a local nonprofit organizations as one way to demonstrate their passion for being a good neighbor by providing resources to the community.
- Cannabis Voter Project: Was the premier sponsor for the Cannabis Voter Project, donating \$100,000 and activating registration at 67 dispensaries and other events across 4 states. More than 5,000 voters have been registered since the launch of partnership
- LEAP: License Education Assistance Program provide free training and mentoring to over 100 social equity applicants since 2021

- American Corporate Partners Veteran Mentorship Program: served as mentors to support veterans as they transition to civilian workforce and donated \$20,000 to the program
- Cannabis Education: donated \$200,000 to Olive Harvey College to support its cannabis education program and \$11,000 to the Cleveland School of Cannabis, Olive Harvey College and the Illinois Cannabis Training Center (ICTC) to fund more than 30 student scholarships
- Donated \$10,000 to Black CannaBusiness Magazine's CEO cohort and \$35,000 to Our Academy, a mentorship program for social equity applicants and BIPOC cannabis entrepreneurs
- Donated \$25,000 to Students for Sensible Drug Policy (SSDP) and The Student Marijuana Alliance for Research and Transparency (SMART) to support their Free The Plant Free The People HBCU Industry Accelerator program. The program supports students and alumni interested in the cannabis industry
- Good Green: launched the flower brand Good Green in 2021 as a movement bringing cannabis, responsible consumers, and change-making organizations together to drive real, sustained progress. Good Green provides over \$1.5 million in impactful investments to nonprofits working in three key areas: education, employment, and expungement



Three properties leased totaling 664,000 square feet, located in Illinois, Ohio and Pennsylvania



Green thumb Hispanic Heritage Month Walk to End Homelessness



Representative Program:

Liberty Cannabis Cares is the corporate social responsibility arm of Holistic Industries. Pillars include:

- SOCIAL EQUITY
 - Supporting grassroots organizations working on issues of equality
 - Making financial contributions and sending hands-on volunteers
- DIVERSITY
 - Empowering all groups regardless of race, gender or sexual orientation
 - Reflecting this value in our own corporate culture and community work
 - Leading by example for the rest of the fast-growing cannabis industry
- COMMUNITY
 - Becoming an active part of the towns operated in
 - Connecting with other local businesses and partnering toward growth
 - Paying attention to the specific needs of a given city or region
- CANNABIS LITERACY
 - Welcoming new patients through a range of events across the country
 - Producing easy-to-use collateral explaining the benefits of cannabis
 - Sharing practical resources on "how to become a patient" and more



Holistic Aliquippa Team Celebrating PRIDE 2023

Five properties leased totaling 333,000 square feet, located in California, Maryland, Massachusetts, Michigan and Pennsylvania



Holistic Aliquippa Team Celebrating PRIDE 2023



Representative Program:

- Recognized in The Globe and Mail's 2022 Report on Business Women Lead Here list. This annual editorial benchmark identifies best-in-class executive gender diversity in corporate Canada. In total, 74 companies earned the 2022 Women Lead Here seal, with a combined average of 46% of executive roles held by female-identifying individuals
- Named as a top 50 company in the cannabis industry on the The Global Cannabis 50 at Global Business Times
- Hosted a 2022 holiday food drive at Massachusetts dispensary to benefit Dracut Food Pantry during the holiday season
- Jushi's initiative with Drop4Drop brings clean drinking water to over 4,200 people after completing two new projects in Senegal
- Formed strategic partnerships with It Gets Better Project and more than 80,000 showers worth of shampoo, conditioner and body wash products were contributed to shelters focused on serving LGBTQIA+ homeless youth



Jushi's Holiday Food Drive

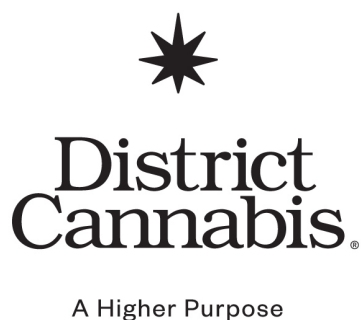
**One property leased
totaling 145,000 square
feet, located in
Pennsylvania**



Jushi's Drop4Drop Clean Water Initiative



Jushi's Drop4Drop Clean Water Initiative



Also known as Maryland Cultivation & Processing

Representative Program:

- Donation matching program: Match every donation made to partners Maryland Food Bank and S.O.M.E. with a goal of \$10,000
- Sponsored Capital Pride DC in 2023
- Environmental Impact:
 - water conservation through their closed loop hydroponic system which uses 1/10 of the water
 - energy efficient lighting by switching to LED lighting
 - MSP dehumidification technology which has a potential to save 30% or more energy used in an indoor farm



One property leased totaling 84,000 square feet, located in Maryland



Representative Program:

- Pillars of Community Engagement include:
 - Cannabis Justice: focused on expungement reform, clemency, ending incarceration for cannabis-related crimes, and other forms of inequality
 - Educational Access: supports workforce development programs
 - Food Security: partnering to improve access to healthy food and emphasize education and self-reliance
 - Housing Security: partnering to provide emergency shelter, as well as long-term solutions for homelessness
 - Small Business Investment: invests in Chambers of Commerce and assists small businesses to help build strong and successful local economies



MCP at Capital Pride DC

One property leased totaling 85,000 square feet, located in Michigan

PHARMACANN

*LivWell Enlightened Health is a subsidiary of PharmaCann

Representative Program:

- PharmaCann's Verilife signed a sponsorship deal with the Chicago Wolves, the American Hockey League's championship team for 2022, which includes a charitable component benefiting Facing Forward to End Homelessness, a Chicago nonprofit organization dedicated to ending homelessness in the Windy City and one of the organizations supported by the team's philanthropic arm, Chicago Wolves Charities
- Round Up for Charity Program:
 - Verilife in Massachusetts awarded the Wareham Area Committee for the Homeless (WACH), d/b/a Turning Point, funds to provide rental assistance and home fuel assistance for neighbors in need
 - Pharmacann NY's Verilife recently raised \$20,000 to WNYHeroes, an organization committed to assisting Veterans in the Western New York area that are in need
 - LivWell customers supported the Food Bank of the Rockies in order to help combat food insecurity



Verilife Chicago Wolves Sponsorship

Eleven properties leased totaling 688,000 square feet, located in Colorado, Illinois, Massachusetts, Michigan, New York, Ohio, and Pennsylvania

Round Up for Charity.



Pharmacann RoundUp for Charity Program



Trulieve Team with Community Cooperative

Representative Program:

- Named as a top 50 company in the cannabis industry on the The Global Cannabis 50 at Global Business Times
- Supported the Disabled American Veterans (DAV) at its RecruitMilitary Job Fair in Atlanta, Georgia. At the hiring event, Trulieve's team met with skilled Veterans and helped them discover career opportunities in the cannabis industry
- Donated to the United Service Organization (USO) and Jacksonville Jaguars for their annual Salute to Service Football Game, which provided 200 tickets to Veterans to attend the game
- Hosted a week long food and personal items donation drive in preparation for a mobile food pantry volunteer effort with Community Cooperative, as well as presenting a \$10k check to Community Cooperative to continue to support their mission to fight hunger and homelessness in Lee County
- Partnered with Minorities for Medical Marijuana, An Empowered You, and other restorative justice organizations and with national donations to the Center for Black Equity, NAACP, and the Black Veterans Project for Black History Month
- Partnered with brands, organizations, and events to enact changes in cannabis legislation for the "4.20 for All" campaign



Six properties leased totaling 740,000 square feet, located in Arizona, Florida, Maryland and Massachusetts

- Has 9 Employee Resource Group's (ERG) in the company which are employee-led and formed around common demographics, characteristics, or shared interest; such as the Asian American and Pacific Islander ERG
- Celebrated Women's History Month by partnering with Women Grow! Through this collaboration, Trulieve team will be #CultivatingCommunity by hosting a four-part certification education series to support Women Grow in achieving its mission to connect, educate, and empower women throughout all segments of the natural relief industry
- Celebrated Black History Month and partnered with impactful organizations such as Minorities for Medical Marijuana, Project Goo, and Sick Cell Consortium to support increased access to food, health care services, and community resources in the areas which they serve
- Awarded the Minorities for Medical Marijuana Corporate Diversity Award in January 2023



Trulieve Team at Disabled American Veterans Job Fair



Goodness Growth NY Expungement Clinic at Queen's Public Library

Representative Program:

- The Global Cannabis 50: named as a top 50 company in the cannabis industry on Global Business Times
- Partnered with Mitchell Hamline School of Law Reentry Clinic and The Legal Revolution to host a FREE expungement clinic in Minneapolis, which was open to everyone in Minnesota, including people who are not currently registered medical patients
- Goodness Growth of NY launched and implemented the first Cannabis Business Internship in partnership with Medgar Evers College - A Predominantly Black Institute located in Central Brooklyn, NY. This internship provides students an opportunity to gain critical insights as a worker in the cannabis industry. The credit-earning and grade-bearing course/ internship is designed to give the students a full picture of VHNY's operations in New York State. The internship experience will help the students advance as they complete more cannabis studies courses as part of their cannabis minor
- 1937 Impact Fund in Minnesota: Goodness Growth matches 100% of monthly donations from customers to targeted community organizations historically excluded from participating in the legal cannabis industry. This initiative aims to aid in righting the wrongs caused by the so-called "war on drugs"

Two properties leased totaling 453,000 square feet, located in Minnesota and New York

- Cannabis Business Accelerator in Minnesota: This focused free 4-week program takes potential social equity license holders through cultivation to sales via a curated curriculum dedicated to the solidification of cannabis business knowledge. Participants learn from Goodness Growth's subject matter experts on various topics throughout their tenure
- Goodness Growth NY led a Free-To-New-Yorkers expungement clinic at Queen's Public Library in partnership with the Community Service Society of NY, Cornell's Cannabis Workforce Initiative, and Cornell's Criminal Justice and Employment Initiative. The goal of the clinic was to help New Yorkers with cannabis convictions open pathways to employment and entrepreneurship in the cannabis industry



Goodness Growth MN Impact Fund
Monthly Donation Match



Goodness Growth Tour for the
Cannabis Business Internship



Representative Program:

- Sponsored Berkshire Pride's kick-off event for Pride Week in Massachusetts
- Fund raised for local organizations that support the LGBTQ+ community in Massachusetts where a portion of proceeds from Temescal's Pride collection will be given to Berkshire Pride, Out Metro West, and the Trevor Project
- First company to declare 4/20 as a paid holiday for their team members



High Times article



Berkshire Pride Flyer

One property leased totaling 71,000 square feet, located in Massachusetts



- Launched Sunday Goods: High Priorities initiative and official partnership with The Last Prisoner Project in 2020
- Every Sunday from July through December, The Pharm donated 5% of proceeds from the dispensary to The Last Prisoner Project
- This includes their Roll It Up for Justice program, which gives customers the option to roll up their change when shopping in store at The Pharm's dispensary



Two properties leased totaling 360,000 square feet, located in Arizona



Last Prisoner Project Reentry Programs



Looking Ahead

We are proud of the continued progress we have made on our environmental, social and governance related priorities, and are firmly committed to continuing to invest our time and resources in these areas.

Looking ahead, we will continue to work closely with our tenants to understand their environmental impacts, and collaborate together to identify potential ways these impacts can be mitigated.

With our community-oriented team, we will continue to coordinate periodic team and individual charitable activities (both in terms of hands-on volunteering and continued financial contributions).

Finally, integrity and ethics are at the core of who we are and how we conduct our business in every aspect. As such, we are committed to maintaining strong corporate governance, and continuing to evaluate potential enhancements in this area as we continue to grow and adapt our business to meet the needs of our long-term tenant partners.

We will continue our important work to bring this dynamic industry and its positive social and economic benefits to more communities. We will continue to document these impacts as well as possible, and share these stories with you in future reports, which we expect to deliver bi-annually.

Forward Looking Statements

This report includes "forward-looking statements" (within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended) that are subject to risks and uncertainties. In particular, statements pertaining to our capital resources, portfolio performance and results of operations contain forward-looking statements. Likewise, our statements regarding anticipated growth in our funds from operations and anticipated market and regulatory conditions, our strategic direction, our dividend rate and policy, demographics, results of operations, plans and objectives are forward-looking statements. Forward-looking statements involve numerous risks and uncertainties, and you should not rely on them as predictions of future events. Forward-looking statements depend on assumptions, data or methods which may be incorrect or imprecise, and we may not be able to realize them. We do not guarantee that the transactions and events described will happen as described (or that they will happen at all). You can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases. You can also identify forward-looking statements by discussions of strategy, plans or intentions. The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: rates of default on leases for our assets; concentration of our portfolio of assets and limited number of tenants; the estimated growth in and evolving market dynamics of the regulated cannabis market; the demand for regulated cannabis facilities; inflation dynamics; our ability to improve our internal control over financial reporting, including our inability to remediate the identified material weakness, and the costs and the time associated with such efforts; the impact of pandemics on us, our business, our tenants, or the economy generally; war and other hostilities, including the conflict in Ukraine; our business and investment strategy; our projected operating results; actions and initiatives of the U.S. or state governments and changes to government policies and the execution and impact of these actions, initiatives and policies, including the fact that cannabis remains illegal under federal law; availability of suitable investment opportunities in the regulated cannabis industry; our understanding of our competition and our potential tenants' alternative financing sources; the demand for regulated cannabis facilities; the expected medical-use or adult-use cannabis legalization in certain states; shifts in public opinion regarding regulated cannabis; the potential impact on us from litigation matters, including rising liability and insurance costs; the additional risks that may be associated with certain of our tenants cultivating, processing and/or dispensing adult-use cannabis in our facilities; the state of the U.S. economy generally or in specific geographic areas; economic trends and economic recoveries; our ability to access equity or debt capital; financing rates for our target assets; our level of indebtedness, which could reduce funds available for other business purposes and reduce our operational flexibility; covenants in our debt instruments, which may limit our flexibility and adversely affect our financial condition; our ability to maintain our investment grade credit rating; changes in the values of our assets; our expected portfolio of assets; our expected investments; interest rate mismatches between our assets and our borrowings used to fund such investments; changes in interest rates and the market value of our assets; the degree to which any interest rate or other hedging strategies may or may not protect us from interest rate volatility; the impact of and changes in governmental regulations, tax law and rates, accounting guidance and similar matters; our ability to maintain our qualification as a REIT; our ability to maintain our exemption from registration under the Investment Company Act of 1940; availability of qualified personnel; and market trends in our industry, interest rates, real estate values, the securities markets or the general economy.

The risks included here are not exhaustive, and additional factors could adversely affect our business and financial performance. In addition, we discussed a number of material risks in our most recent Annual Report on Form 10-K, as updated in our Quarterly Reports on Form 10-Q. Those risks continue to be relevant to our performance and financial condition. Moreover, we operate in a very competitive and rapidly changing environment. New risk factors emerge from time to time and it is not possible for management to predict all such risk factors, nor can it assess the impact of all such risk factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Any forward-looking statement made by us speaks only of the date on which we make it. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by law. Stockholders and investors are cautioned not to unduly rely on such forward-looking statements when evaluating the information presented in our filings and reports.

Market and industry data and other information from third parties are included in this report. We have obtained substantially all of this information from internal studies, public filings, other independent published industry sources, market studies prepared by third parties and third parties. We believe these internal studies, public filings, other independent published industry sources, market studies prepared by third parties and data provided by third parties are reliable. However, this information may prove to be inaccurate. No representation or warranty is made as to the accuracy of such information.